

FOLSOM PLAN AREA BUILDING PERMIT OVERVIEW

AS OF 9/30/2021



| AREA | SUBDIVISION OR VILLAGE | LOT COUNT | | | PERMIT ACTIVITY | | | | |
|--------------------------|------------------------|---------------|--------------|----------------|-------------------------|-----------------------------|-------------------------------|----------------------|--|
| | | TENTATIVE MAP | FINAL MAPPED | % FINAL MAPPED | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) |
| MANGINI RANCH PHASE 1 | VILLAGES 1-10 | 904 | 904 | 100.00% | 154 | 663 | 73.34% | 817 | 90.38% |
| MANGINI RANCH PHASE 2 | VILLAGES 1-10 | 663 | 295 | 44.49% | 107 | 22 | 3.32% | 129 | 19.46% |
| RUSSELL RANCH PHASE 1 | VILLAGES 1-8 | 394 | 394 | 100.00% | 164 | 155 | 39.34% | 319 | 80.96% |
| CARR TRUST | NONE | 28 | 28 | 100.00% | 24 | 4 | 14.29% | 28 | 100.00% |
| WHITE ROCK SPRINGS RANCH | VILLAGES 1-9 | 395 | 395 | 100.00% | 181 | 37 | 9.37% | 218 | 55.19% |
| ENCLAVE AT FOLSOM RANCH | NONE | 111 | 111 | 100.00% | 60 | 19 | 17.12% | 79 | 71.17% |
| TOLL BROTHERS | 1A & 1B,1C | 593 | 198 | 33.39% | 16 | 0 | 0.00% | 16 | 2.70% |
| TOTALS | | 3088 | 2325 | 75.29% | 706 | 900 | 29.15% | 1606 | 52.01% |

| MANGINI RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|-------|---------|--------------|--------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|--------------------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOT COUNT (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| MANGINI RANCH | 1 | 1 | AZURE | SFHD | 108 | 108 | 100.00% | 1 | 107 | 99.07% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 2 | DAKOTA | SFHD | 98 | 98 | 100.00% | 1 | 97 | 98.98% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 3 | BROOKSTONE | SFHD | 49 | 19 | 38.78% | 19 | 0 | 0.00% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 4 | WATERSTONE | SFHD | 86 | 86 | 100.00% | 24 | 62 | 72.09% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 5 | BROOKSTONE | SFHD | 87 | 85 | 97.70% | 6 | 79 | 90.80% | TRI POINTE HOMES, INC |
| MANGINI RANCH | 1 | 6 | VILLAGE 6 | SFHD | 116 | 102 | 87.93% | 44 | 58 | 50.00% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 7 | VILLAGE 7 | SFHD | 108 | 91 | 84.26% | 20 | 71 | 65.74% | TAYLOR MORRISON SERVICES, INC |
| MANGINI RANCH | 1 | 8 | OAKLEAF | SFHD | 78 | 78 | 100.00% | 1 | 77 | 98.72% | LENNAR/CAL ATLANTIC GROUP, INC |
| MANGINI RANCH | 1 | 9 | COPPERWOOD | SFHD | 103 | 103 | 100.00% | 1 | 102 | 99.03% | LENNAR/CAL ATLANTIC GROUP, INC |
| MANGINI RANCH | 1 | 10 | CREEKSTONE | MLD | 71 | 47 | 66.20% | 37 | 10 | 14.08% | TRI POINTE HOMES, INC |
| TOTALS | | | | | 904 | 817 | 90.38% | 154 | 663 | 73.34% | |

| MANGINI RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|-------|---------|--------------|--------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|--------------------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOT COUNT (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| MANGINI RANCH | 2 | 1 | VILLAGE 1 | SFHD | 88 | 0 | 0.00% | 0 | 0 | 0.00% | - |
| MANGINI RANCH | 2 | 2 | VILLAGE 2 | SFHD | 74 | 0 | 0.00% | 0 | 0 | 0.00% | - |
| MANGINI RANCH | 2 | 3 | VILLAGE 3 | SFHD | 53 | 0 | 0.00% | 0 | 0 | 0.00% | - |
| MANGINI RANCH | 2 | 4 | VILLAGE 4 | SFHD | 73 | 37 | 50.68% | 37 | 0 | 0.00% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 5 | VILLAGE 5 | SFHD | 83 | 0 | 0.00% | 0 | 0 | 0.00% | 0 |
| MANGINI RANCH | 2 | 6 | VILLAGE 6 | SFHD | 70 | 0 | 0.00% | 0 | 0 | 0.00% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 7 | VILLAGE 7 | MLD | 68 | 40 | 58.82% | 31 | 9 | 13.24% | SIGNATURE HOMES, INC. |
| MANGINI RANCH | 2 | 8 | VILLAGE 8 | MLD | 36 | 2 | 5.56% | 0 | 2 | 5.56% | KB HOMES OF CA |
| MANGINI RANCH | 2 | 10 | ROCKCRESS | MLD | 118 | 50 | 42.37% | 39 | 11 | 9.32% | LENNAR/CAL ATLANTIC GROUP, INC |
| TOTALS | | | | | 663 | 129 | 19.46% | 107 | 22 | 3.32% | |

| RUSSELL RANCH | | | | | PERMIT ACTIVITY | | | | | | |
|---------------|-------|---------|--------------|----------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|----------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOT COUNT (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| RUSSELL RANCH | 1 | 1 | GOLDEN HILLS | SF/SFHD* | 52 | 30 | 57.69% | 17 | 13 | 25.00% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 2 | GOLDEN HILLS | SF | 25 | 25 | 100.00% | 25 | 0 | 0.00% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 3 | SILVER CREST | SF | 26 | 6 | 23.08% | 6 | 0 | 0.00% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 4 | STEEL CANYON | MLD | 114 | 108 | 94.74% | 42 | 66 | 57.89% | MERITAGE HOMES |
| RUSSELL RANCH | 1 | 5 | SILVER CREST | SF | 41 | 41 | 100.00% | 32 | 9 | 21.95% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 6 | IRON RIDGE | SFHD | 43 | 29 | 67.44% | 26 | 3 | 6.98% | ANTHEM UNITED HOMES |
| RUSSELL RANCH | 1 | 7 | SILVER CREST | SFHD | 41 | 28 | 68.29% | 0 | 28 | 68.29% | THE NEW HOME COMPANY |
| RUSSELL RANCH | 1 | 8 | IRON RIDGE | SFHD | 52 | 52 | 100.00% | 16 | 36 | 69.23% | ANTHEM UNITED HOMES |
| TOTALS | | | | | 394 | 319 | 80.96% | 164 | 155 | 39.34% | |

* ZONING VARIES PER LOT IN SUBJECT VILLAGE

FOLSOM PLAN AREA BUILDING PERMIT OVERVIEW

AS OF 9/30/2021



| AREA | SUBDIVISION OR VILLAGE | LOT COUNT | | | PERMIT ACTIVITY | | | | |
|--------------------------|------------------------|---------------|--------------|----------------|-------------------------|-----------------------------|-------------------------------|----------------------|--|
| | | TENTATIVE MAP | FINAL MAPPED | % FINAL MAPPED | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) |
| MANGINI RANCH PHASE 1 | VILLAGES 1-9 | 904 | 904 | 100.00% | 154 | 663 | 73.34% | 817 | 90.38% |
| MANGINI RANCH PHASE 2 | VILLAGES 1-10 | 663 | 295 | 44.49% | 107 | 22 | 3.32% | 129 | 19.46% |
| RUSSELL RANCH PHASE 1 | VILLAGES 1-8 | 394 | 394 | 100.00% | 164 | 155 | 39.34% | 319 | 80.96% |
| CARR TRUST | NONE | 28 | 28 | 100.00% | 24 | 4 | 14.29% | 28 | 100.00% |
| WHITE ROCK SPRINGS RANCH | VILLAGES 1-9 | 395 | 395 | 100.00% | 181 | 37 | 9.37% | 218 | 55.19% |
| ENCLAVE AT FOLSOM RANCH | NONE | 111 | 111 | 100.00% | 60 | 19 | 17.12% | 79 | 71.17% |
| TOLL BROTHERS PH 1A-F | NONE | 593 | 198 | 0.00% | 16 | 0 | 0.00% | 16 | 2.70% |
| TOTALS | | 3088 | 2325 | 75.29% | 706 | 900 | 29.15% | 1606 | 52.01% |

| CARR TRUST | | | | | | PERMIT ACTIVITY | | | | | |
|---------------|-------|---------|--------------|--------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|------------------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOT COUNT (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| CARR TRUST | NONE | NONE | NONE | SFHD | 28 | 28 | 100.00% | 24 | 4 | 14.29% | RICHMOND AMERICAN HOMES, INC |
| TOTALS | | | | | | 28 | 28 | 100.00% | 24 | 4 | 14.29% |

| WHITE ROCK SPRINGS RANCH | | | | | | PERMIT ACTIVITY | | | | | |
|--------------------------|-------|---------|--------------|--------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|--------------------------------|
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| WHITE ROCK SPRINGS RANCH | 1 | 1 | VILLAGE 1 | SFHD | 93 | 93 | 100.00% | 73 | 20 | 21.51% | RICHMOND AMERICAN HOMES, INC |
| WHITE ROCK SPRINGS RANCH | 1 | 8 | VILLAGE 8 | SF | 42 | 0 | 0.00% | 0 | 0 | 0.00% | JOHN MOURIER CONSTRUCTION |
| WHITE ROCK SPRINGS RANCH | 1 | 9 | VILLAGE 9 | SF | 44 | 43 | 97.73% | 28 | 15 | 34.09% | JOHN MOURIER CONSTRUCTION |
| WHITE ROCK SPRINGS RANCH | 2 | 2 | VILLAGE 2 | SF | 29 | 6 | 20.69% | 6 | 0 | 0.00% | LENNAR/CAL ATLANTIC GROUP, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 3 | VILLAGE 3 | SFHD | 52 | 14 | 26.92% | 12 | 2 | 3.85% | RICHMOND AMERICAN HOMES, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 4 | VILLAGE 4 | SFHD | 50 | 4 | 8.00% | 4 | 0 | 0.00% | LENNAR/CAL ATLANTIC GROUP, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 5 | VILLAGE 5 | SF | 21 | 17 | 80.95% | 17 | 0 | 0.00% | LENNAR/CAL ATLANTIC GROUP, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 6 | VILLAGE 6 | SFHD | 24 | 14 | 58.33% | 14 | 0 | 0.00% | LENNAR/CAL ATLANTIC GROUP, INC |
| WHITE ROCK SPRINGS RANCH | 2 | 7 | VILLAGE 7 | SFHD | 40 | 27 | 67.50% | 27 | 0 | 0.00% | LENNAR/CAL ATLANTIC GROUP, INC |
| TOTALS | | | | | | 395 | 218 | 55.19% | 181 | 37 | 9.37% |

| ENCLAVE AT FOLSOM RANCH | | | | | | PERMIT ACTIVITY | | | | | |
|-------------------------|-------|---------|--------------|--------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|----------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOT COUNT (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| ENCLAVE AT FOLSOM RANCH | NONE | NONE | NONE | MLD | 111 | 79 | 71.17% | 60 | 19 | 17.12% | KB HOMES OF CA |
| TOTALS | | | | | | 111 | 79 | 71.17% | 60 | 19 | 17.12% |

| TOLL BROTHERS | | | | | | PERMIT ACTIVITY | | | | | |
|---------------|---------|---------|--------------|--------|---------------------------|----------------------|--|-------------------------|-----------------------------|-------------------------------|---------------------------|
| AREA | PHASE | VILLAGE | VILLAGE NAME | ZONING | LOT COUNT (TENTATIVE MAP) | TOTAL PERMITS ISSUED | % BUILD OUT (ISSUED PERMITS/ TEN. LOT TOTAL) | LOTS UNDER CONSTRUCTION | LOTS WITH CERT OF OCC. (CO) | % FINALED (CO/TEN. LOT TOTAL) | HOMEBUILDER |
| TOLL BROTHERS | 1A | NONE | NONE | SFHD | 110 | 16 | 14.55% | 16 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1B & 1C | NONE | NONE | | 135 | 0 | 0.00% | 0 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1D | NONE | NONE | | 98 | 0 | 0.00% | 0 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1E | NONE | NONE | | 149 | 0 | 0.00% | 0 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOLL BROTHERS | 1F | NONE | NONE | | 101 | 0 | 0.00% | 0 | 0 | 0.00% | TOLL BROTHERS NORTHERN CA |
| TOTALS | | | | | | 593 | 16 | 2.70% | 16 | 0 | 0.00% |