

# City of Folsom Quarterly Financial Report

# Fiscal Year 2011-12 Fourth Quarter

July 24, 2012

Prepared by the Office of Management and Budget Financial Analysis and Reporting Division

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# FOLSOM

## **Quarterly Financial Report**

Fourth Quarter of FY 2011-2012

City of Folsom, California

#### INTRODUCTION

Section 5.05R of the Charter of the City of Folsom requires the City Manager submit to the City Council a financial and management report showing the relationship between budgeted and actual revenues, and expenditures and encumbrances on a quarterly basis.

This Quarterly Financial Report is an analysis of the unaudited financial status of the City's major funds through the fourth quarter of Fiscal Year (FY) 2011-12, covering the period from July 2011 through June 2012. The report provides an analysis of each fund's revenues, expenditures and fund balance as compared to the FY 2011-12 Budget. Please refer to the Appendices for detailed schedules of the City's key funds for the period ending June 30, 2012. The schedule of the Risk Management Fund provides information on employee insurance benefit costs and liability insurance costs. The document also includes an analysis of the revenue and expenditure activity for the City's:

- General Fund
- Special Revenue Fund Redevelopment Agency
- Enterprise Funds Water, Wastewater, Solid Waste, and Transit
- Risk Management, Compensated Leaves, Outstanding Debt, Capital Improvement Plan and Encumbrances

In addition, upon the State's decision to dissolve Redevelopment Agencies effective January 31, 2012, the City established a Successor Agency, which is responsible for winding down the Redevelopment activities. This report includes a schedule of the revenues and expenditures for the Redevelopment Agency through January 31, 2012, the date of dissolution. In the future this report will include a report of the Trust Fund for the former Redevelopment Agency.

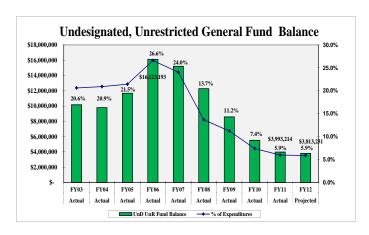
#### **EXECUTIVE SUMMARY**

Projected year-end General Fund revenues are \$64.47 million or 96% of the appropriated amount and projected expenditures are \$64.77 million or 97% of the appropriated amount. This results in a use of fund balance of \$297,602 and a current projected

year-end unassigned fund balance of 3.81 million or 5.89% of expenditures.

In February, the Second Quarter Financial Report was projecting a use of fund balance at year end of \$1.65 million. At that time, staff had proposed budgetary changes that included revenue increases and expenditure reductions totaling \$900,000 to improve the projected year-end unassigned fund balance. Currently, the projected use of fund balance is \$298,000 with a projected year-end unassigned fund balance of \$3.8 million. Although these projections are not the final numbers that will appear in the City's audited financial statement, staff feels that this projection is as close as can be determined at this time. This positive change in the projected year end fund balance is due to the early implementation that this Council approved as part of the FY 2012-13 budget and the efforts to monitor and restrict expenses.

Below is a chart of the fund balance over the last ten years showing the erosion of the fund balance.



#### GENERAL FUND REVENUE (Appendices C & E)

The General Fund is the main operating fund of the City. For financial reporting, the following funds are presented on a combined basis: General Fund, Cash Basis, and Folsom History Interpretive Center.

The following General Fund revenues are projected to be below the Fiscal Year 2012 Budgeted amount; Property Tax, Intergovernmental, Fines and Interest. A brief discussion of significant General Fund revenue sources follows.



Fourth Quarter of FY 2011-2012

City of Folsom, California

**General Fund Revenues by Source** 

	Budget	Forecast	%
Property Tax	\$ 20,150,600	\$ 17,832,962	88.5%
Sales and Use Tax	15,650,058	15,710,069	100.4%
Trans Occup Tax	1,200,000	1,229,626	102.5%
Real Prop Transfer	248,600	265,000	106.6%
Franchise Fees	545,133	741,146	136.0%
Other Taxes	240,000	320,235	133.4%
Lic And Permits	1,317,000	1,388,807	105.5%
Intergovt Revenue	7,741,709	6,477,660	83.7%
Charges For Serv	9,376,317	9,767,392	104.2%
Fines & Forfeitures	408,900	329,456	80.6%
Interest Rev	229,945	81,667	35.5%
Miscellaneous	622,014	809,579	130.2%
Transfers In	9,448,638	9,520,939	100.8%
Total	\$ 67,178,914	\$ 64,474,538	96.0%

 Property tax revenues are currently projected for FY 2012 at \$17.8 million. The projection has been reduced from the original budgeted amount due to the continued reduction in property values in the City and also due to the current home sale amounts. In comparison this projected amount is \$472,555 less than the property tax received in FY 2011.

A year over year comparison of home sales through the fourth quarter in Folsom shows that the number of sales increased by 25.5% and the median sales price decreased by 5.3%.

 Sales and Use Tax collections are currently projected for FY 2012 at \$15.7 million compared to \$15.1 million in the previous fiscal year. This is an increase of \$568,565 or 3.7% over the FY 2011 amount.

At the end of calendar year 2011 and into the beginning of calendar year 2012 there had been optimism in regards to consumer spending and confidence, especially with regards to auto sales. There is now a concern that income adjusted for inflation has not been keeping pace with spending, and retail sales may not be able to maintain their growth.

- Transient Occupancy Tax (TOT) collections through the fourth quarter were \$919,626. The year-end estimate is \$1.2 million or 102% of budget, which would be an increase of 6.7% over the FY 2011 amount.
- Business Licenses and Building Permits through the fourth quarter were \$1,418,114. The current

year-end estimate is \$1.4 million or 105% of budget. Compared to the prior year this is a decrease in Building Permits of approximately \$66,000 and an increase of Business License fees of approximately \$20,000.

- Intergovernmental revenues through the fourth quarter were \$6.16 million. These revenues consist mainly of vehicle license fees (VLF), which were budgeted at \$5.36 million. However, due to a change in the 2012 state budget VLF fees were modified and resulted in a reduction in the amount received by the City. As a result, the projected year-end estimate for all intergovernmental revenues is \$6.5 million, or 84% of budget. Compared to the prior year, this is a decrease of approximately \$497,000 or 7.7%.
- Charges for services received through the fourth quarter were \$9.29 million. Excluding Public Works engineering fees that somewhat skew these comparisons due to current year changes in how these fees are reported, current year charges for services were \$8.15 million, or 104% of budget, compared to \$8.08 million in the prior year. The total current year-end estimate for charges for services (including Public Works) is \$9.77 million, or 104% of budget.
- Miscellaneous revenues were \$404,765 compared to \$795,000 in the prior year. The current year-end estimate is 810,000 or 130% of budget and includes an anticipated reimbursement from Sacramento County due to an overpayment of administration fees. These revenues are generally small amounts spread throughout all divisions.
- Transfers In are budgeted at \$9.45 million and are forecasted at year end to be \$9.5 million, or 101% of budget.

#### **GENERAL FUND EXPENDITURES**

Expenditures through the fourth quarter of FY 2011-12 were \$63.9 million. Compared to the prior year and excluding non-departmental and transfers out, expenditures decreased approximately \$530,000 or .9%.



#### Fourth Quarter of FY 2011-2012

City of Folsom, California

Most of the departments are currently projected to end the fiscal year at or below the budgeted amount. A few departments are projected to exceed the budgeted amount.

- Fire projected expenditures to exceed budget by \$562,000. This is due to increases in overtime costs that were over budget by \$930,000, caused in part by an unusually high incident of workers compensation and light duty costs. Fire Department staff prior to the second quarter fiscal report elected to not make a budgeted purchase for vehicles, saving \$291,000 and also to leave vacant any positions that were or would become vacant during the fiscal year which saved approximately \$160,000. The FY 12 budget also did not include the changes to the MOU which were reached during bargaining after the budget was adopted.
- ➤ Library projected expenditures to exceed budget by \$94,000. This is due to purchases that are offset by donations from The Friends of the Library and other sources of approximately \$113,000. In total expenditures exceed revenues by \$1,056.
- ➤ Parks and Recreation projected expenditures to exceed budget by \$177,000. This is due mainly to an unexpected mechanical repair at the Aquatics Center, increased utility costs in Park Maintenance, and increased Community Services and Zoo costs in all categories. These increased expenditures are offset by increased revenues across all divisions in the department by approximately \$458,000 and a SMUD rebate of \$110,000 associated with the installation of the photovoltaic system at the Sports Complex resulting in a positive affect to the General Fund of approximately \$391,000.

The current year-end projection for General Fund expenditures is \$64.8 million, 97% of budget. The General Fund expenditures by department are as follows:

**General Fund Expenditures by Department** 

	Budget	Forecast	%
City Council	\$ 103,876	\$ 99,470	95.8%
	1,110,676	7 // // //	83.6%
City Manager	, , , , , , , , , , , , , , , , , , ,	928,018	
City Clerk	372,417	372,393	100.0%
Finance	3,291,211	3,217,102	97.7%
City Attorney	785,069	704,815	89.8%
Human Res	707,978	620,607	87.7%
Police	17,705,222	17,382,297	98.2%
Fire	13,656,749	14,218,382	104.1%
Comm Dvlpmt	3,089,155	3,060,908	99.1%
Parks & Rec	10,988,623	11,165,490	101.6%
Library	1,322,254	1,416,463	107.1%
Public Works	6,892,724	6,132,329	89.0%
Other	-	853	0.0%
Trail Grants	753,461	33,345	4.4%
Non-Dept	6,119,577	5,330,973	87.1%
Transfers Out	-	88,695	0.0%
Total Expenditures	\$66,898,992	\$64,772,140	97%

#### SPECIAL REVENUE FUNDS

#### **Redevelopment Funds**

Effective January 31, 2012, under AB 1X 26, RDAs were dissolved and replaced with Successor Agencies responsible for winding down the affairs of the RDAs including disposing of their assets. As of February 1, 2012, the Successor Agencies became operative and received all RDA assets.

As a result, the January 31, 2012 balances will be reported in the June 30, 2012 annual financial report as the final balances of the Redevelopment Agency. All activity after January 31 will be reported in the annual financial report, and all future reports, as the Redevelopment Obligation Retirement Trust Fund, and treated as an agency fund of the City.

As of January 31, the combined funds, which include the Low to Moderate Housing Fund, the Central Folsom Redevelopment Project Fund, the Debt Service Fund, and the Capital Projects Fund, had revenues (excluding transfers in) of \$4.48 million and expenditures (excluding transfers out) of \$9.36 million. Total fund balance was \$33.6 million, consisting mostly of \$18 million in unspent bond proceeds, \$8 million in loans receivable and \$5 million in cash held with fiscal agent for debt service reserves.



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The primary concern with the Redevelopment funds is the potential that the State will not authorize all planned expenses, thereby, putting the City at risk of covering development costs that have been incurred.

#### Low to Moderate Housing Fund

As of January 31, 2012 revenues totaled \$767,517, which includes \$722,260 in property tax revenue. Expenditures totaled \$1,308,043 and were mostly made up of \$1,166,462 in transfers out for debt service with the remainder in operating costs. Unassigned fund balance as of January 31, 2012 was \$9,434,404.

#### Central Folsom Redevelopment Project Fund

As of January 31, 2012 revenues totaled \$3,366,785, which includes \$2,889,041 in property tax revenue. Expenditures totaled \$6,323,327 and were mostly made up of \$5,850,319 in transfers out for debt service and capital expenditures with the remainder in operating costs. Unassigned fund balance as of January 31, 2012 was \$502,143.

#### **OTHER FUNDS**

Three city funds are currently on the Finance Department's watch list.

The Humbug Willow Creek Fund as of the end of the fourth quarter had a negative cash balance in the amount of \$1.0 million, with revenues of \$464,000 and expenditures of \$667,000. This fund is currently being used to capture the expenditures and revenues for trail projects that are funded by grants. While some monies will be received from grants as money is spent, it is unlikely that the majority of the negative cash balance will be offset by grant revenues and the negative cash balance will need to be absorbed into another fund such as the General Fund.

The Park Improvement Fund currently has a net positive cash balance; however, this fund is now on the watch list due to the fact that the cash balance is currently insufficient to make the remaining debt payment on the Folsom Sports Complex. Excluding the cash needed to pay the remaining debt, the fund currently has a negative cash balance of \$15,000. Although the City has recently made changes in the current fiscal year to reduce the fund's annual expenditures, Finance will need to continue to closely monitor this fund's activities in the next year to

ensure annual revenues are sufficient to cover expenditures.

The Compensated Leaves Fund accounts for the leave accruals paid out that are in excess of the current year accruals. Due to the multiple years of staffing reductions the funds negative balance has increased and as of the end of the fiscal year is projected to be \$2,984,572. Finance staff is currently working on refining the amount that is paid into the fund by each department for future years and will monitor while the fund has time to stabilize as an Internal Service Fund.

#### **ENTERPRISE FUNDS**

#### **Water Fund**

The Water Funds are reported on a combined basis and include the following funds: Water Impact, Water Operating, Water Capital, and Water Meters.

As of the end of the fourth quarter of FY 2011-12 revenues totaled \$14.0 million (105% of budget) and expenses totaled \$13.9 million (103% of budget), resulting in revenues exceeding expenses by \$84,000.

Overall, the Water Funds are projected to end the fiscal year reducing net assets by \$1.5 million.

Revenues and expenses, excluding capital sources and uses, as of the fourth quarter of FY 2011-12 were \$13.6 million (102% of budget) and \$10.3 million (79% of budget).

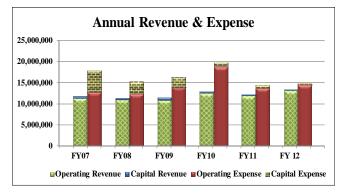
The current projection for the end of the fiscal year for non-capital revenues and expenses is \$13.2 million (99% of budget) and \$11.3 million (87% of budget). This would result in non-capital revenues exceeding expenses by \$1.9 million. The Water Fund is projected to spend \$344,000 on capital projects in the current fiscal year.

Below is a chart of the Operating and Capital Revenues and Expenses for fiscal years 2007 through 2012.



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The Wastewater Funds are reported on a combined basis and include the Wastewater Operating and Wastewater Capital funds.

As of the end of the fourth quarter of FY 2011-12 revenues totaled \$6.6 million (118% of budget) and expenses totaled \$5.0 million (89% of budget), resulting in revenues exceeding expenses by \$1.6 million.

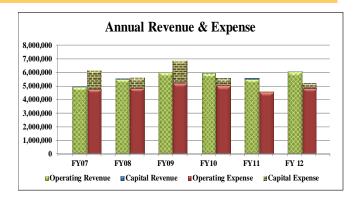
Overall, the fund is projected to end the FY increasing net assets by \$863,000.

Revenues and expenses, excluding capital, as of the fourth quarter were \$6.5 million (117% of budget) and \$3.3 (73% of budget). Expenses for capital projects were \$338,000.

The current projection for the end of the fiscal year for non-capital revenues and expenses is \$6.0 million (109% of budget) and \$3.5 million (78% of budget).

This would result in non-capital revenues exceeding expenses by \$2.5 million. The Wastewater Fund is projected to spend \$338,000 on capital projects in the current fiscal year.

Following is a chart of the Operating and Capital Revenues and Expenses for fiscal years 2007 through 2012.



#### **Solid Waste Fund**

The Solid Waste Funds are reported on a combined basis and include Solid Waste Operating and Solid Waste Capital.

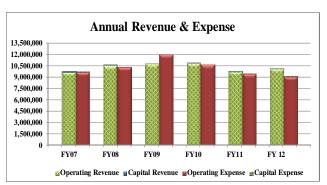
As of the end of the fourth quarter of FY 2011-12 revenues totaled \$11.0 million (135% of budget) and expenses totaled \$8.6 million (84% of budget) resulting in revenues exceeding expenses by \$2.4 million.

Overall, the fund is projected to end the FY increasing net assets by \$2.5 million.

Revenues and expenses, excluding capital, were \$10.9 million (135% of budget) and \$8.3 million (97% of budget).

The current projection for the end of the fiscal year for non-capital revenues and expenses is \$10.2 million (125% of budget) and \$8.9 million (103% of budget). This would result in non-capital revenues exceeding expenses by \$1.3 million. The Solid Waste fund was expected to purchase \$1.7 million in replacement vehicles in the current fiscal year but this purchase was delayed until the next fiscal year.

Below is a chart of the Operating and Capital Revenues and Expenses for fiscal years 2007 through 2012.



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#### **Transit Fund**

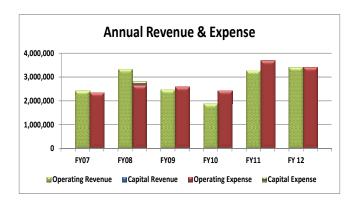
The fund's primary operations consist of fixed routes, dial-a-ride and charter services. As of FY 2010-11, the Transit Fund also includes Light Rail fare revenues and related expenditures as the Light Rail Fund was consolidated into the Transit Fund.

As of the end of the fourth quarter, FY 2011-12 revenues totaled \$3.5 million (103% of budget) and expenses totaled \$3.4 million (102% of budget), resulting in expenses exceeding revenues by \$19,068.

The current projection for the end of the fiscal year for total revenues and expenses is \$3.5 million and \$3.7 million respectively. Total projected revenues include Intergovernmental revenues of \$2.8 million.

Overall, the fund is projected to end the FY decreasing net assets by \$173,000.

Below is a chart of the Operating and Capital Revenues and Expenses for fiscal years 2007 through 2012.



#### Risk Management

The Risk Management Fund captures the activity associated with employee and retiree health, dental and vision insurance, workers' compensation and liability insurance expense.

Reimbursements are the payments from all other funds as payment for the associated costs as well as the employee or retiree contributions to health insurance premiums.

As of June 30, 2012, the City has paid \$7.2 million for medical, vision, and dental premiums for active employees, \$2.7 million for retirees and \$1.7 million for workers' compensation premiums. Liability payments were \$899,000. The total expenditures for

FY 12 are \$12.9 million. Compared to last fiscal year this is an increase of \$400,000. This is due to increases in active and retiree medical benefit costs.

Active employees have contributed \$660,000 and retirees have contributed \$254,000 towards medical premiums through June 30, 2012. Departmental reimbursements to the Risk Management Fund for FY 12 totaled \$11.7 million compared to the prior year of \$12.3 million.

The unrestricted net assets at June 30, 2012 are \$2.4 million as compared to the prior year of \$1.7 million.

#### **Outstanding Debt**

As of the end of the fourth quarter of FY 2011-12 the City had approximately \$245.1 million of outstanding debt comprised as follows:

	FY 12	Outstanding	Responsible
	Payment	Debt	Fund
General Obligation Bonds	\$2.8 million	\$12.1 million	General
Certificates of Participation	.02 million	1.2 million	General & D/S
Revenue Bonds	5.7 million	130.1 million	Agency
Revenue Bonds	.96 million	26.7 million	Water
Revenue Bonds	1.1 million	10.3 million	General
Tax Allocation Bonds	1.4 million	64.7 million	Redevelopment

General obligation debt is backed by the full faith and credit of the City and by general taxes.

Certificates of participation are used to finance capital improvements while complying with or avoiding constitutional debt limitations applicable to the State of California, its cities, counties and school districts.

Revenue bond debt is supported by a pledge of specific revenues. Approximately \$26.7 million of the City's revenue bond debt is supported by the City's water utility.

In March, the Folsom Public Financing Authority refunded \$7.5 million of outstanding principal on its 2002 Lease Revenue Bonds (City Hall & Community Center) and \$2.7 million of outstanding principal on the City's 2001 Certificates of Participation (Central Business District Fire Station) by private placement with Bank of Nevada. The refunding debt in the amount of \$10.7 millon is in the form of a facility lease for both the City Hall and CBD Fire Station which has been assigned to Bank of Nevada, with the lease of the Community Center being paid off.



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Savings of over five percent to the General Fund are achieved through lower interest rates.

In April, the Folsom Public Financing Authority refunded \$4.4 million of outstanding principal on its 2003 Reassessment Revenue Bonds by private placement with Umpqua Bank by issuing the 2012 Refunding Reassessment Revenue Bonds in the amount of \$4.2 million. Savings of over five percent to the property owners in the Auto Plaza Assessment District are achieved through lower principal, lower interest rates, and lower reserve requirements.

#### **Capital Improvement Plan (CIP)**

This section presents a summary of all Capital Improvement Plan (CIP) projects adopted with the passage of the FY 2011-12 budget. CIPs are projects that contribute to providing essential municipal services that make Folsom a community of choice for living, working, and enjoying leisure activities.

At the end of the fourth quarter of FY 2011-12, the City budgeted projects totaled \$20,958,454. During the current quarter, some of the CIP projects currently in progress are: Historic Folsom Station and Emergency Ops Center (General Services),

Nisenan Community Park (Recreation), Folsom Lake Trail Phase I and Bike Lockers (Open Space), Traffic Safety and Signal Projects (Streets) and Transportation Fee Improvements (Transportation). The following table provides a summary of CIP activity through June 30, 2012.

	en neuvry								
	Budget		Actual	% of					
				Budget					
Culture and Recreation	\$ 1,238,240		\$ 86,848	7.0%					
Drainage	100,000		25,449	25.4%					
General Services	9,215,868		6,454,929	70.0%					
Open Space & Greenbelts	2,754,055		826,942	30.0%					
Wastewater	850,000		27,916	3.3%					
Streets	3,122,658		355,684	11.4%					
Transportation	3,041,000		410,357	13.5%					
Water	636,633		649,943	102.1%					
Total	\$ 20,958,454		\$ 8,838,068	42.2%					

#### **Encumbrances**

This section presents a summary of open encumbrances/purchase orders. Encumbrances are the recognition of commitments that will subsequently become expenditures when goods and services are received. An encumbrance does not represent an expenditure for the period, only a c

commitment to expend resources. California Government Code Section 16304 states that: "An appropriation shall be deemed to be encumbered at the time and to the extent that a valid obligation against the appropriation is created."

Folsom Municipal Code Section 3.02.030 provides further clarification: "All appropriations, except for capital projects involving capital replacements and capital additions, shall lapse at the end of the fiscal year to the extent that such appropriation has not been expended or encumbered, except: (1) All capital project appropriations shall continue in force until expended, revised or repealed by action of the City Council; and (2) all capital project appropriations shall be deemed to be abandoned if three years pass without disbursement from or encumbrance against the appropriation."

The following table provides a summary listing of outstanding encumbrances by operating and capital projects funds at June 30, 2012.

		N	Non-Capital			% of
			Budget	E	ncumbrance	Non-Capital
Fund	Fund Name		FY11-12		\$ Total	Budget
10	General Fund	\$	60,130,218	\$	379,424	0.63%
23	Public Works		5,798,884		101,616	1.75%
28	Trail Grants		753,461		74,447	9.88%
221	Housing Trust		733,267		335	0.05%
225	General Plan Amendment		405,736		27,340	6.74%
226	Tree Planting & Replacmnt		487,554		20,523	4.21%
238	Redevel Agy 20% Mny		2,052,404		8,660	0.42%
239	Redevel Agy 80% Mny		7,818,773		423,894	5.42%
273	Sphere Of Influence		-		83,845	-
519	Transit		3,418,134		3,448	0.10%
520	Water Operating		12,417,850		480,445	3.87%
525	Utilities Administration		99,141		1,505	1.52%
530	Wastewater Operating		4,514,176		106,378	2.36%
540	Solid Waste Operating		8,501,229		52,572	0.62%
543	Landfill Closure		100,000		36,181	36.18%
760	Wetland/Open Space Maint		6,294		3,368	53.51%
	Total Non-Capital	•	107 237 121	2	1 803 979	1.68%

	Total Non-Capital	\$ 107,237,121	\$	1,803,979	1.68%
		Capital			
		Budget	Eı	ncumbrance	% of Capital
Fund	Fund Name	FY11-12		\$ Total	Budget
10	General Fund	\$ 697,720	\$	-	0.00%
206	Transportation Sys Mgmt	112,968		41,227	36.49%
223	Humbug Willow Creek	1,431,628		601,190	41.99%
238	Redevel Agy 20% Mny	70,000		-	0.00%
239	Redevel Agy 80% Mny	25,000		-	0.00%
248	Transportation Tax (SB325)	7,000		190	2.72%
276	Measure A	1,319,197		166,511	12.62%
412	Park Improvements	313,240		29,373	9.38%
425	Zoo Capital Projects	42,000		-	0.00%
431	Redevel Agy Cap Pro	10,230,194		375,558	3.67%
446	Transportation Impr	7,375,134		299,361	4.06%
451	Light Rail Transportation	150,174		92,719	61.74%
456	Water Impact	554,886		87,213	15.72%
520	Water Operating	490,000		47,553	9.70%
521	Water Capital	18,921		31,032	164.01%
530	Wastewater Operating	1,050,000		56,391	5.37%
531	Wastewater Capital	2,070		-	0.00%
540	Solid Waste Operating	1,677,903		1,691,175	100.79%
541	Solid Waste Capital	103,867		-	0.00%
	Total Capital	\$ 25,671,902	\$	3,519,494	13.71%
	Grand Total	\$ 132,909,023	\$	5,323,473	4.01%

## APPENDIX A

## City of Folsom, California

Revenue Summary by Fund Quarter Ended June 30, 2012

	Revenues through					
	FY 2011	FY 2012	FY	Percent	Budget	Percent of
Fund # and Description	6/30/2011	6/30/2012	2011 vs. 2012	Change	FY 2011/2012	2012 Budget
FUND 010 GENERAL FUND	\$ 56,885,354	\$ 54,528,257	\$ (2,357,097)	-4.1%	\$ 60,984,935	89.4%
FUND 015 COMPENSATED LEAVES	1,199,997	981,436	(218,561)	-18.2%	204,298	480.4%
FUND 023 PUBLIC WORKS	2,035,306	3,706,132	1,670,826	82.1%	4,718,048	78.6%
FUND 201 COMM DEV BLOCK GRANT	242,620	429,488	186,868	77.0%	400,000	107.4%
FUND 203 TRAFFIC CONGESTION RELIEF	310	1,666	1,356	437.4%	-	-
FUND 204 LOS CERROS L&L AD	41,241	40,872	(369)	-0.9%	35,207	116.1%
FUND 205 BRIGGS RANCH L&L AD	81,140	79,412	(1,728)	-2.1%	55,241	143.8%
FUND 206 TRANSPORTATION SYSTEM MGT	12,922	76,131	63,209	489.2%	138,238	55.1%
FUND 207 NATOMA STATION L&L AD	174,338	179,670	5,332	3.1%	179,590	100.0%
FUND 208 FOLSOM HGHTS L&L AD	20,294	19,455	(839)	-4.1%	20,142	96.6%
FUND 209 BROADSTONE UNIT 3 L & L	20,059	19,915	(144)	-0.7%	8,100	245.9%
FUND 210 BROADSTONE L&L AD FUND 212 HANNAFORD CROSS L & L A	387,295 20,010	396,403 20,804	9,108 794	2.4% 4.0%	240,383 24,841	164.9% 83.7%
FUND 213 LAKE NATOMA SHORES L &	20,627	20,748	121	0.6%	20,640	100.5%
FUND 214 COBBLE HILLS/REFLECT L&	44,403	49,971	5,568	12.5%	42,829	116.7%
FUND 219 FOLSOM ARTS & CULT'L CO	1,914	1,335	(579)	-30.3%	10,000	13.4%
FUND 220 DEVELOPMENT FUND	1,000,000	- 1,555	(1,000,000)	-100.0%	-	-
FUND 221 HOUSING TRUST FUND	58,286	12,759	(45,527)	-78.1%	733,267	1.7%
FUND 223 HUMBUG WILLOW CREEK	991,156	463,942	(527,214)	-53.2%	1,517,548	30.6%
FUND 225 GENERAL PLAN AMENDMENT	56,268	40,363	(15,905)	-28.3%	405,736	9.9%
FUND 226 TREE PLANTING & REPLACEMENT	95,102	98,785	3,683	3.9%	487,554	20.3%
FUND 231 SIERRA ESTATES L & L	7,095	7,426	331	4.7%	5,843	127.1%
FUND 232 LAKERIDGE ESTATES L & L	1,482	1,557	75	5.1%	47,250	3.3%
FUND 233 LA COLLINA DEL LAGO L &	269	127	(142)	-52.8%	19,713	0.6%
FUND 234 COBBLE RIDGE L & L	13,898	13,908	10	0.1%	11,809	117.8%
FUND 236 PRAIRIE OAKS RANCH L&L	194,499	196,617	2,118	1.1%	261,390	75.2%
FUND 237 SILVERBROOK L&L	629	758	129	20.5%	14,609	5.2%
FUND 238 REDEVELOPMENT AGY 20% M	1,453,943	873,174	(580,769)	-39.9%	2,122,404	41.1%
FUND 239 REDEVELOPMENT AGY 80% M	5,635,859	3,385,270	(2,250,589)	-39.9%	7,843,773	43.2%
FUND 240 PARK DEDICATION (QUIMBY)	165	1,851	1,686	1021.8%		
FUND 243 GAS TAX 2106	255,994	247,011	(8,983)	-3.5%	309,343	79.9%
FUND 244 GAS TAX 2107	488,774	487,910	(864)	-0.2%	378,566	128.9%
FUND 245 GAS TAX 2107.5	587,542	960,332	372,790	63.4%	401,715	239.1%
FUND 246 PLANNING SERVICES FUND 247 GAS TAX 2105	19,120 367,062	8,248 327,620	(10,872) (39,442)	-56.9% -10.7%	442,244	74.1%
FUND 248 TRANSPORTATION TAX(SB32	32,752	503,820	471,068	1438.3%	43,235	1165.3%
FUND 249 WILLOW CREEK EAST L&L A	59,654	59,253	(401)	-0.7%	78,281	75.7%
FUND 250 BLUE RAVINE OAKS L&L AD	36,298	37,121	823	2.3%	25,436	145.9%
FUND 251 STEEPLECHASE L&L AD	23,857	24,831	974	4.1%	22,642	109.7%
FUND 252 WILLOW CREEK SOUTH L&L	162,365	166,271	3,906	2.4%	119,620	139.0%
FUND 253 AMERICAN RV CANYON NO L	101,419	101,562	143	0.1%		-
FUND 254 HISTORICAL DISTRICT	3,297	3,649	352	10.7%	1,000	364.9%
FUND 257 CULTURAL EVENTS	75	65	(10)	-13.3%	9,000	0.7%
FUND 260 WILLOW SPRINGS L & L	14,050	14,154	104	0.7%	3,250	435.5%
FUND 262 WILLOW SPGS CFD 11 M. D	35,972	43,510	7,538	21.0%	139,783	31.1%
FUND 266 CFD #12 MAINT. DIST.	447,336	476,215	28,879	6.5%	288,426	165.1%
FUND 267 CFD #13 ARC MAINT. DIST	81,708	81,097	(611)	-0.7%	54,382	149.1%
FUND 270 ARC NO. L & L DIST #2	12,988	12,703	(285)	-2.2%	11,100	114.4%
FUND 271 THE RESIDENCES AT ARC,	20,708	19,096	(1,612)	-7.8%	16,337	116.9%
FUND 272 FIELDSTONE MEADOWS L&L	69	98	29	42.0%	-	-
FUND 273 SPHERE OF INFLUENCE	819,211	409,664	(409,547)	-50.0%	-	-
FUND 274 OAKS AT WILLOW SPRINGS	23,249	30,700	7,451	32.0%	164 120	110.00/
FUND 275 ARC L&L DIST #3	179,156	196,761	17,605	9.8%	164,128	119.9%
FUND 276 NEW MEASURE A	1,522,832	1,816,009	293,177	19.3%	1,334,402	136.1%
FUND 277 ENRGY EFF & CONSV BLK GRT FUND 278 BLUE RAVINE OAKS L & L	405,345	237,981 27,782	(167,364) 27,782	-41.3%	48	495793.8%
FUND 279 RDA OBLIGATION RETIREMENT	-	2,068,139	2,068,139		-	-
FUND 302 CCF DEBT SERVICE	2.091		2,068,139	42 20/	-	-
FUND 305 1993 G O SCHOOL FAC D S	2,081 2,989,630	2,982 3,280,847	291,217	43.3% 9.7%	3,319,418	98.8%
FUND 313 REDEVELOPMENT AGY DEBT	23,939,139	5,125,041	(18,814,098)	-78.6%	5,118,213	100.1%
FUND 320 FSAD REFUNDING	1,819	2,393	574	31.6%	806	296.9%
FUND 321 1982-1 NIMBUS AD D S	6,361	8,368	2,007	31.6%	2,818	296.9%
FUND 325 TRAFFIC SIGNAL COP REFI	55,994	66,056	10,062	18.0%	65,813	100.4%
FUND 337 RECREATION FACILITIES C	58,203	71,657	13,454	23.1%	67,651	105.9%
	,		*		*	

## APPENDIX A

## City of Folsom, California

Revenue Summary by Fund Quarter Ended June 30, 2012

	Revenues through					
	FY 2011	FY 2012	FY	Percent	Budget	Percent of
Fund # and Description	6/30/2011	6/30/2012	2011 vs. 2012	Change	FY 2011/2012	2012 Budget
FUND 338 CENTRAL FIRE STA COP'S	266,592	267,843	1,251	0.5%	269,060	99.5%
FUND 411 SUPPLEMENTAL PARK FEE	9,231	-	(9,231)	-100.0%	15,867	0.0%
FUND 412 PARK IMPROVEMENTS	482,514	266,029	(216,485)	-44.9%	1,182,328	22.5%
FUND 416 CFD #10 RUSSELL RANCH	612	591	(21)	-3.4%	99	597.0%
FUND 425 ZOO CAPITAL PROJECTS	31,592	9,228	(22,364)	-70.8%	42,000	22.0%
FUND 428 POLICE CAPITAL	127,820	60,061	(67,759)	-53.0%	247,542	24.3%
FUND 431 REDEVELOPMENT AGY CAP P	18,225,946	3,795,964	(14,429,982)	-79.2%	11,009,914	34.5%
FUND 438 PARKWAY II CFD #14	197	757	560	284.3%	-	-
FUND 441 FIRE CAPITAL	169,949	114,995	(54,954)	-32.3%	105,093	109.4%
FUND 445 GENERAL CAPITAL	654,137	128,480	(525,657)	-80.4%	205,095	62.6%
FUND 446 TRANSPORTATION IMPR	1,762,542	3,192,890	1,430,348	81.2%	7,286,797	43.8%
FUND 448 DRAINAGE CAPITAL IMPRV	152,807	72,703	(80,104)	-52.4%	174,217	41.7%
FUND 451 LIGHT RAIL TRANSPORTATION	81,528	59,055	(22,473)	-27.6%	112,076	52.7%
FUND 452 GENERAL PARK EQUIP CAP	11,943	7,206	(4,737)	-39.7%	10,266	70.2%
FUND 453 LIGHT RAIL	49,277	-	(49,277)	-100.0%	-	-
FUND 456 WATER IMPACT FEE(ORD912	121,651	268,276	146,625	120.5%	554,886	48.3%
FUND 458 LIBRARY DEVELOPMENT FUND	531	676	145	27.3%	274	246.7%
FUND 519 TRANSIT	3,275,570	3,507,728	232,158	7.1%	3,417,254	102.6%
FUND 520 WATER OPERATING	12,211,051	13,377,832	1,166,781	9.6%	12,545,488	106.6%
FUND 521 WATER CAPITAL	307,694	312,465	4,771	1.6%	18,921	1651.4%
FUND 522 WATER METERS	30,013	58,006	27,993	93.3%	27,034	214.6%
FUND 525 UTILITIES ADMINISTRATION	68,088	74,374	6,286	9.2%	99,141	75.0%
FUND 530 SEWER OPERATING	6,028,958	6,530,489	501,531	8.3%	5,564,176	117.4%
FUND 531 SEWER CAPITAL	99,226	44,068	(55,158)	-55.6%	2,070	2128.9%
FUND 536 FAC AUGMENTATION CRITIC	3,753	73,132	69,379	1848.6%	1,540	4748.8%
FUND 537 FAC AUGMENTATION GENERAL	4,770	6,249	1,479	31.0%	2,303	271.3%
FUND 540 SOLID WASTE OPERATING	10,441,776	10,946,631	504,855	4.8%	9,101,229	120.3%
FUND 541 SOLID WASTE CAPITAL	72,887	25,894	(46,993)	-64.5%	103,867	24.9%
FUND 543 LANDFILL CLOSURE	16,170	41,796	25,626	158.5%	100,000	41.8%
FUND 601 MAJOR CAPITAL & RENOVATION	569	736	167	29.3%	257	286.4%
FUND 602 EQUIPMENT FUND	9,043	11,764	2,721	30.1%	5,748	204.7%
FUND 605 FOLSOM PUBLIC FINANC AUTH	6,785,978	15,289,769	8,503,791	125.3%	13,404,784	114.1%
FUND 606 RISK MANAGEMENT	12,981,206	12,440,793	(540,413)	-4.2%	12,938,336	96.2%
FUND 751 POLICE SPECIAL REVENUE	52,548	142,775	90,227	171.7%	104,174	137.1%
FUND 753 ZOO SPECIAL REVENUE	42,696	22,664	(20,032)	-46.9%	42,341	53.5%
FUND 760 WETLAND/OPEN SPACE MAIN	2,548	3,328	780	30.6%	6,294	52.9%
FUND 766 POLICE IMPOUND	493	(182)	(675)	-136.9%	-	-

## APPENDIX B

## City of Folsom, California

Expenditure Summary by Fund Quarter Ended June 30, 2012

<b>Expenditures through</b>						
	FY 2011	FY 2012	FY	Percent	Budget	Percent of
Fund # and Description	6/30/2011	6/30/2012	2011 vs. 2012	Change	FY 2011/2012	2012 Budget
FUND 010 GENERAL FUND	\$ 61,487,906	\$ 58,771,255	\$ (2,716,651)	-4.4%	\$ 60,109,197	97.8%
FUND 015 COMPENSATED LEAVES FUND 023 PUBLIC WORKS	2,318,405	1,784,693	(533,712)	-23.0%	- 5 709 094	- 99.10/
FUND 025 FUBLIC WORKS FUND 025 FSLM HISTORY INTERPR	4,763,549 18,017	5,108,941 853	345,392 (17,164)	7.3% -95.3%	5,798,084	88.1%
FUND 201 COMM DEV BLOCK GRANT	312,600	389,637	77,037	24.6%	400,000	97.4%
FUND 203 TRAFFIC CONGESTION R	-	183,422	183,422		-	-
FUND 204 LOS CERROS L&L AD	40,541	37,703	(2,838)	-7.0%	35,207	107.1%
FUND 205 BRIGGS RANCH L&L AD FUND 206 TRANSPORTATION SYSTE	85,239 27,303	63,346 38,419	(21,893) 11,116	-25.7% 40.7%	55,241 138,238	114.7% 27.8%
FUND 207 NATOMA STATION L&L A	189,395	221,990	32,595	17.2%	179,590	123.6%
FUND 208 FOLSOM HGHTS L&L AD	23,459	15,036	(8,423)	-35.9%	20,142	74.6%
FUND 209 BROADSTONE UNIT 3 L	9,441	24,384	14,943	158.3%	8,100	301.0%
FUND 210 BROADSTONE L&L AD	368,969	384,039	15,070 2,710	4.1%	240,383 24,841	159.8%
FUND 212 HANNAFORD CROSS L & FUND 213 LAKE NATOMA SHORES L	20,471 12,681	23,181 17,247	4,566	13.2% 36.0%	20,640	93.3% 83.6%
FUND 214 COBBLE HILLS/REFLECT	42,282	50,846	8,564	20.3%	42,829	118.7%
FUND 219 FOLSOM ARTS & CULT'L	1,318	2,149	831	63.1%	10,000	21.5%
FUND 221 HOUSING TRUST FUND	233,439	196,504	(36,935)	-15.8%	733,267	26.8%
FUND 223 HUMBUG WILLOW CREEK FUND 225 GENERAL PLAN AMENDME	550,702	569,194	18,492	3.4%	1,517,548	37.5% 19.8%
FUND 226 TREE PLANTING & REPL	140,259 344,245	80,258 279,768	(60,001) (64,477)	-42.8% -18.7%	405,736 487,554	19.8% 57.4%
FUND 231 SIERRA ESTATES L & L	6,051	3,725	(2,326)	-38.4%	5,843	63.8%
FUND 232 LAKERIDGE ESTATES L	12,798	785	(12,013)	-93.9%	47,250	1.7%
FUND 233 LA COLLINA DEL LAGO	20,835	12,381	(8,454)	-40.6%	19,713	62.8%
FUND 234 COBBLE RIDGE L & L	11,082	6,406	(4,676)	-42.2%	11,809	54.2%
FUND 236 PRAIRIE OAKS RANCH L FUND 237 SILVERBROOK L&L	190,871 5,966	241,447 4,855	50,576 (1,111)	26.5% -18.6%	261,390 14,609	92.4% 33.2%
FUND 238 REDEVELOPMENT AGY 20	1,222,081	2,236,632	1,014,551	83.0%	2,122,404	105.4%
FUND 239 REDEVELOPMENT AGY 80	7,678,829	6,734,023	(944,806)	-12.3%	7,843,773	85.9%
FUND 240 PARK DEDICATION (QUI	165,420	-	(165,420)	-100.0%	-	-
FUND 243 GAS TAX 2106	200,781	154,757	(46,024)	-22.9%	309,343	50.0%
FUND 244 GAS TAX 2107	250,486	189,345	(61,141)	-24.4% 2576.8%	378,566	50.0%
FUND 245 GAS TAX 2107.5 FUND 246 PLANNING SERVICES	7,504 23,296	200,866 130,379	193,362 107,083	2576.8% 459.7%	401,715 7,920	50.0% 1646.2%
FUND 247 GAS TAX 2105	300,706	221,183	(79,523)	-26.4%	442,244	50.0%
FUND 248 TRANSPORTATION TAX(S	30,797	443,779	412,982	1341.0%	43,235	1026.4%
FUND 249 WILLOW CREEK EAST L&	61,745	95,532	33,787	54.7%	78,281	122.0%
FUND 250 BLUE RAVINE OAKS L&L	19,934	24,477	4,543	22.8%	25,436	96.2%
FUND 251 STEEPLECHASE L&L AD FUND 252 WILLOW CREEK SOUTH L	21,185 141,251	9,965 148,822	(11,220) 7,571	-53.0% 5.4%	22,642 119,620	44.0% 124.4%
FUND 253 AMERICAN RV CANYON N	119,414	55,284	(64,130)	-53.7%	-	124.470
FUND 254 HISTORICAL DISTRICT	592	1,277	685	115.7%	1,000	127.7%
FUND 257 CULTURAL EVENTS	1,008	7,017	6,009	596.1%	9,000	78.0%
FUND 260 WILLOW SPRINGS L & L	8,246	8,436	190	2.3%	3,250	259.6%
FUND 262 WILLOW SPGS CFD 11 M FUND 266 CFD #12 MAINT. DIST.	65,338 427,207	74,790 379,674	9,452 (47,533)	14.5% -11.1%	139,783 288,426	53.5% 131.6%
FUND 267 CFD #12 MAINT. DIST.	65,217	66,751	1,534	2.4%	54,382	122.7%
FUND 270 ARC NO. L & L DIST #	6,170	5,635	(535)	-8.7%	11,100	50.8%
FUND 271 THE RESIDENCES AT AR	12,743	14,495	1,752	13.7%	16,337	88.7%
FUND 272 FIELDSTONE MEADOWS L	166	9,057	8,891	5356.0%	-	-
FUND 275 APCL & L DIST #2	938,542	228,335	(710,207)	-75.7%	164 129	- 62.00/
FUND 275 ARC L & L DIST #3 FUND 276 NEW MEASURE A	96,111 1,049,107	103,478 793,126	7,367 (255,981)	7.7% -24.4%	164,128 1,334,402	63.0% 59.4%
FUND 277 ENRGY EFF & CONSV BLK GRT	405,345	201,563	(203,782)	-50.3%	48	419922.9%
FUND 302 CCF DEBT SERVICE	670,778	-	(670,778)	-100.0%	-	-
FUND 305 1993 G O SCHOOL FAC	151,620	3,313,186	3,161,566	2085.2%	3,319,418	99.8%
FUND 313 REDEVELOPMENT AGY DEBT SERV	21,583,056	5,819,714	(15,763,342)	-73.0%	5,118,213	113.7%
FUND 320 FSAD REFUNDING FUND 321 1982-1 NIMBUS AD D S	557 1,949	605 2,114	48 165	8.6% 8.5%	806 2,818	75.1% 75.0%
FUND 325 TRAFFIC SIGNAL COP R	19,060	135,141	116,081	609.0%	65,812	205.3%
FUND 337 RECREATION FACILITIE	62,646	67,091	4,445	7.1%	67,651	99.2%
FUND 338 CENTRAL FIRE STA COP	197,803	534,641	336,838	170.3%	269,060	198.7%
FUND 411 SUPPLEMENTAL PARK FE	60,123	11,900	(48,223)	-80.2%	15,867	75.0%
FUND 412 PARK IMPROVEMENTS	2,071,275	900,713	(1,170,562)	-56.5%	1,182,328	76.2%
FUND 416 CFD #10 RUSSELL RANC	239,743	159	(239,584)	-99.9%	99	160.6%

## APPENDIX B

## City of Folsom, California

Expenditure Summary by Fund Quarter Ended June 30, 2012

	Expenditures through					
	FY 2011	FY 2012	FY	Percent	Budget	Percent of
Fund # and Description	6/30/2011	6/30/2012	2011 vs. 2012	Change	FY 2011/2012	2012 Budget
FUND 425 ZOO CAPITAL PROJECTS	62,092	40,745	(21,347)	-34.4%	42,000	97.0%
FUND 428 POLICE CAPITAL	247,141	246,984	(157)	-0.1%	247,542	99.8%
FUND 431 REDEVELOPMENT AGY CA	10,517,757	5,982,052	(4,535,705)	-43.1%	11,009,914	54.3%
FUND 438 PARKWAY II CFD #14	283,340	493,427	210,087	74.1%	-	-
FUND 441 FIRE CAPITAL	76,808	103,275	26,467	34.5%	105,093	98.3%
FUND 445 GENERAL CAPITAL	434,276	203,821	(230,455)	-53.1%	205,095	99.4%
FUND 446 TRANSPORTATION IMPR	1,616,561	3,522,499	1,905,938	117.9%	7,286,797	48.3%
FUND 448 DRAINAGE CAPITAL IMP	111,671	173,148	61,477	55.1%	174,217	99.4%
FUND 451 LIGHT RAIL TRANSPORT	36,046	44,722	8,676	24.1%	112,076	39.9%
FUND 452 GENERAL PARK EQUIP	30,161	125	(30,036)	-99.6%	10,266	1.2%
FUND 453 LIGHT RAIL	110,784	-	(110,784)	-100.0%	-	-
FUND 456 WATER IMPACT FEE(ORD	233,381	281,045	47,664	20.4%	554,886	50.6%
FUND 458 LIBRARY DEVELOPMENT	7,221	206	(7,015)	-97.1%	274	75.2%
FUND 519 TRANSIT	3,494,994	3,488,659	(6,335)	-0.2%	3,417,254	102.1%
FUND 520 WATER OPERATING	13,347,336	13,624,147	276,811	2.1%	12,545,488	108.6%
FUND 521 WATER CAPITAL	772,619	15,856	(756,763)	-97.9%	18,921	83.8%
FUND 522 WATER METERS	7,164	11,417	4,253	59.4%	27,034	42.2%
FUND 525 UTILITIES ADMINISTRATION	91,499	65,755	(25,744)	-28.1%	99,141	66.3%
FUND 530 SEWER OPERATING	6,404,576	4,827,685	(1,576,891)	-24.6%	5,564,176	86.8%
FUND 531 SEWER CAPITAL	355,048	149,207	(205,841)	-58.0%	2,070	7208.1%
FUND 536 FAC AUGMENTATION CRI	1,943	1,155	(788)	-40.6%	1,540	75.0%
FUND 537 FAC AUGMENTATION GEN	8,109	1,728	(6,381)	-78.7%	2,303	75.0%
FUND 540 SOLID WASTE OPERATIN	9,435,540	8,499,547	(935,993)	-9.9%	9,101,229	93.4%
FUND 541 SOLID WASTE CAPITAL	95,234	101,317	6,083	6.4%	103,867	97.5%
FUND 543 LANDFILL CLOSURE	18,390	47,358	28,968	157.5%	100,000	47.4%
FUND 601 MAJOR CAPITAL &RENOV	2,557	193	(2,364)	-92.5%	257	75.1%
FUND 602 EQUIPMENT FUND	104,243	68,381	(35,862)	-34.4%	5,748	1189.6%
FUND 605 FOLSOM PUBLIC FINANC	11,612,986	21,815,925	10,202,939	87.9%	13,404,784	162.7%
FUND 606 RISK MANAGEMENT	12,426,381	12,662,557	236,176	1.9%	12,938,336	97.9%
FUND 751 POLICE SPECIAL REVENUE	331,459	182,533	(148,926)	-44.9%	104,174	175.2%
FUND 753 ZOO SPECIAL REVENUE	49,718	12,399	(37,319)	-75.1%	42,341	29.3%
FUND 760 WETLAND/OPEN SPACE MAINT	829	2,603	1,774	214.0%	6,294	41.4%

## APPENDIX C

## City of Folsom, California Combined General Fund

Quarter Ended Julie 30, 2012													
	FY 2011	FY 2012				FY	12 Forecast		VARIANCI	Ξ		VARIANCE	3
	As of	As of		FY 2011	FY 2012		As of		Forecast vs Bu	dget		Acutal vs Budg	get
	6/30/2011	6/30/2012		ACTUAL	BUDGET		6/30/2012		\$	%		\$	%
REVENUES:	 												
Taxes:													
Property	\$ 18,305,517	\$ 17,566,184	\$	18,305,517	\$ 20,150,600	\$	17,832,962	\$	(2,317,638)	88%	\$	(2,584,416)	87%
Sales And Use	15,141,504	13,632,468		15,141,504	15,650,058		15,710,069		60,011	100%		(2,017,590)	87%
Transient Occupancy	1,152,717	919,626		1,152,717	1,200,000		1,229,626		29,626	102%		(280,374)	77%
Real Property Transfer	286,971	210,825		286,971	248,600		265,000		16,400	107%		(37,775)	85%
Franchise Fees	736,927	741,146		736,927	545,133		741,146		196,013	136%		196,013	136%
Other	349,975	237,235		349,975	240,000		320,235		80,235	133%		(2,765)	99%
Licenses And Permits	1,395,010	1,418,114		1,395,010	1,317,000		1,388,807		71,807	105%		101,114	108%
Intergovernmental	6,974,257	6,156,917		6,974,257	7,741,709		6,477,660		(1,264,049)	84%		(1,584,792)	80%
Charges For Current Services	9,537,769	9,286,613		9,537,769	9,376,317		9,767,392		391,075	104%		(89,704)	99%
Fines And Forfeitures	378,927	258,819		378,927	408,900		329,456		(79,444)	81%		(150,081)	63%
Interest	82,643	101,667		82,643	229,945		81,667		(148,278)	36%		(128,278)	44%
Miscellaneous	190,097	404,765		190,097	622,014		809,579		187,565	130%		(217,249)	65%
Operating Transfers In	 10,440,856	 7,300,013	_	10,440,856	 9,448,638		9,520,939		72,301	101%	_	(2,148,625)	77%
TOTAL REVENUES	 64,973,170	 58,234,392	_	64,973,170	 67,178,914		64,474,538		(2,704,376)	96%	_	(8,944,522)	87%
EXPENDITURES:													
Current Operating:													
General Government	\$ 8,121,443	\$ 7,683,367	\$	8,121,443	\$ 8,285,778	\$	7,839,411	\$	(446,367)	95%	\$	602,411	93%
Public Safety	30,858,254	31,229,948		30,858,254	31,361,971		31,600,679		238,708	101%		132,023	100%
Public Ways and Facilities	6,381,932	6,065,264		6,381,932	6,892,724		6,132,329		(760,395)	89%		827,460	88%
Community Services	2,925,077	3,037,384		2,925,077	3,089,155		3,060,908		(28,247)	99%		51,771	98%
Culture and Recreation	10,790,438	10,528,641		10,790,438	11,149,787		10,719,145		(430,642)	96%		621,146	94%
Non-Departmental	6,629,282	5,247,773		6,629,282	6,119,577		5,330,973		(788,604)	87%		871,804	86%
Operating Transfers Out	 1,627,386	 88,695	<u> </u>	1,627,386	 		88,695	_	88,695		<u> </u>	(88,695)	
TOTAL EXPENDITURES	 67,333,812	 63,881,072		67,333,812	 66,898,992		64,772,140		(2,126,852)	97%		3,017,920	95%
APPROPRIATION OF FUND BALANCE	(2,360,642)	(5,646,680)		(2,360,642)	279,922		(297,602)						
FUND BALANCE, JULY 1	 7,267,484	 4,906,841		7,267,484	4,906,841		4,906,841						
FUND BALANCE	 4,906,842	 (739,839)		4,906,842	 5,186,763		4,609,239						
NONSPENDABLE FUND BALANCE RESTRICTED FUND BALANCE	(375,393)	(361,521)		(375,393)	(361,521)		(361,521)						
COMMITTED FUND BALANCE ASSIGNED FUND BALANCE	 (538,234)	 (555,487)	_	(538,234)	 (555,487)		(434,487)						
UNRESTRICTED FUND BALANCE	\$ 3,993,215	\$ (1,656,847)	\$	3,993,215	\$ 4,269,755	\$	3,813,231						

APPENDIX D

## City of Folsom, California

Expenditure Summary - General Fund Departments Quarter Ended June 30, 2012

	FY 2011 As of	FY 2012 As of		FY 2011		FY 2012		FY12 Forecast As of		VARIANCE Forecast vs Bud		VARIANCE Actual vs. Bud	
	 6/30/2011	 6/30/2012		ACTUAL		BUDGET	_	6/30/2012		\$	%	\$	%
EXPENDITURES:													
City Council	\$ 130,827	\$ 97,256	\$	130,827	\$	103,876	\$	99,470	\$	(4,406)	96%	\$ (6,620)	94%
City Manager	1,173,380	920,828		1,173,380		1,110,676		928,018		(182,658)	84%	(189,848)	83%
City Clerk	384,905	368,353		384,905		372,417		372,393		(24)	100%	(4,064)	99%
Finance	3,193,114	3,177,523		3,193,114		3,291,211		3,217,102		(74,109)	98%	(113,688)	97%
City Attorney	773,071	701,152		773,071		785,069		704,815		(80,254)	90%	(83,917)	89%
Human Resources	727,105	617,584		727,105		707,978		620,607		(87,371)	88%	(90,394)	87%
Police	17,269,746	17,107,533		17,269,746		17,705,222		17,382,297		(322,925)	98%	(597,689)	97%
Fire	13,588,506	14,122,415		13,588,506		13,656,749		14,218,382		561,633	104%	465,666	103%
Community Development	2,925,077	3,037,384		2,925,077		3,089,155		3,060,908		(28,247)	99%	(51,771)	98%
Parks & Recreation	11,257,399	10,891,662		11,257,399		10,988,623		11,165,490		176,867	102%	(96,961)	99%
Library	1,542,150	1,403,452		1,542,150		1,322,254		1,416,463		94,209	107%	81,198	106%
Public Works	6,391,870	6,065,264		6,391,870		6,892,724		6,132,329		(760,395)	89%	(827,460)	88%
Other	19,344	853		19,344		-		853		853		853	
Trail Grants	-	33,345		-		753,461		33,345		(720,116)	4%	(720,116)	4%
Non Departmental	6,339,872	5,247,773		6,339,872		6,119,577		5,330,973		(788,604)	87%	(871,804)	86%
Operating Transfers Out	 1,617,446	 88,695	L	1,617,446	_	-	_	88,695	Щ	88,695		 88,695	
TOTAL EXPENDITURES:	\$ 67,333,812	\$ 63,881,072	\$	67,333,812	\$	66,898,992	\$	64,772,140	\$	(2,126,852)	97%	\$ (3,017,920)	95%

## APPENDIX E

## City of Folsom, California

General Fund - Revenue Detail Ouarter Ended June 30, 2012

Quarter Ended June 30, 2012																
		FY 2011		FY 2012					F	Y12 Forecast		VARIANCE			VARIANCE	
		As of		As of		FY 2011		FY 2012		As of		Forecast vs Bud	get		Actual vs. Budge	t
	_	6/30/2011		6/30/2012		ACTUAL		BUDGET		6/30/2012		\$	%		\$	%
SUMMARY																
TOTAL: TAX RELATED REVENUES	\$	35,973,611	\$	33,307,484	\$	35,973,611	\$	38,034,391	\$	36,099,038	\$	(1,935,353)	95%	\$	(4,726,907)	88%
TOTAL: NON-TAX RELATED REVENUES		28,999,558		24,926,908		28,999,558		29,144,523		28,375,500		(769,023)	97%		(4,217,615)	86%
TOTAL: GENERAL FUND REVENUES	\$	64,973,169	\$	58,234,392	\$	64,973,169	\$	67,178,914	\$	64,474,538	\$	(2,704,376)	96%	\$	(8,944,522)	87%
TAX RELATED REVENUES									_							
Property Tax Sales & Use	\$	18,305,517	\$	17,566,184	\$	18,305,517	\$	20,150,600	\$	17,832,962	\$	(2,317,638)	88%	\$	(2,584,416)	87%
Point-of-Sale		11,109,658		9,323,374		11,109,658		11,623,922		11,359,138		(264,784)	98%		(2,300,548)	80%
In-Lieu		3,630,820		3,935,931		3,630,820		3,630,820		3,935,931		305,111	108%		305,111	108%
Prop 172		401,026		373,163		401,026		395,316		415,000		19,684	105%		(22,153)	94%
113F 11-2		15,141,504	_	13,632,468		15,141,504		15,650,058		15,710,069		60,011	100%		(2,017,590)	87%
Transient Occupancy Tax		1,152,717		919,626		1,152,717		1,200,000		1,229,626		29,626	102%		(280,374)	77%
Real Property Transfer		286,971		210,825		286,971		248,600		265,000		16,400	107%		(37,775)	85%
Franchise Fees		736,927		741,146		736,927		545,133		741,146		196,013	136%		196,013	136%
Other Taxes		349,975		237,235		349,975	_	240,000		320,235	_	80,235	133%	_	(2,765)	99%
TOTAL: TAX RELATED REVENUES	\$	35,973,611	\$	33,307,484	\$	35,973,611	\$	38,034,391	\$	36,099,038	\$	(1,935,353)	95%	\$	(4,726,907)	88%
NON-TAX RELATED REVENUES																
Licenses & Permits																
Building Permits	\$	809,643	\$	743,450	\$	809,643	\$	720,000	\$	743,450	\$	23,450	103%	\$	23,450	103%
Encroachment Permit		37,632		82,865		37,632		33,000		82,865		49,865	251%		49,865	251%
Planning Permits		18,606		13,283		18,606		14,000		13,283		(717)	95%		(717)	95%
Business Licenses		510,152		559,101		510,152		530,000		529,794		(206)	100%		29,101	105%
Other Permits		200		125		200		-		125		125			125	
Wide Load Permits	_	18,777	_	19,290		18,777	_	20,000		19,290	_	(710)	96%		(710)	96%
Subtotal: Licenses & Permits	\$	1,395,010	\$	1,418,114	\$	1,395,010	\$	1,317,000	\$	1,388,807	\$	71,807	105%	\$	101,114	108%
Intergovernmental																
Vehicle License Fees	\$	5,534,031	\$	5,048,931	\$	5,534,031	\$	5,520,408	\$	5,057,435	\$	(462,973)	92%	\$	(471,477)	91%
State Grants		348,985		251,933		348,985		1,092,500		428,017		(664,483)	39%		(840,567)	23%
Federal Grants		668,232		519,936		668,232		793,801		647,891		(145,910)	82%		(273,865)	65%
Homeowners Property Tax Relief		286,538		239,191		286,538		275,000		239,191		(35,809)	87%		(35,809)	87%
Vehicle Abatement		53,600		87,235		53,600		60,000		95,435		35,435			27,235	
Library Reimbursement		82,871		9,691		82,871		<u> </u>		9,691		9,691			9,691	
Subtotal: Intergovernmental	\$	6,974,257	\$	6,156,917	\$	6,974,257	\$	7,741,709	\$	6,477,660	\$	(1,264,049)	84%	\$	(1,584,792)	80%
Charges for Services																
Administrative Fees	\$	760	\$	626	\$	760	\$	500	\$	626	\$	126	125%	\$	126	125%
Insurance Refund		-		-		-		-				-			-	
Recovery of Damages		3,769		1,340		3,769		5,000		1,340		(3,660)	27%		(3,660)	27%
Recovery of Labor and Benefits		271,533		305,281		271,533		225,000		305,281		80,281	136%		80,281	136%
Other Charges		329,157 605,219		130,084 437,331	_	329,157 605,219	_	95,000 325,500		130,084 437,331	_	35,084 111,831	137%	_	35,084 111,831	137%
		003,219		137,331		000,219		323,300		137,331		111,031	15170		111,031	13170
Police		171,825		162,299		171,825		159,800		162,299		2,499	102%		2,499	102%
Fire		64,324		72,009		64,324		64,000		72,009		8,009	113%		8,009	113%
Ambulance		1,958,964		1,960,198		1,958,964		1,900,000		2,060,198		160,198	108%		60,198	103%
OES Reimbursement		16,433		18,059		16,433	_	175,000		18,059		(156,941)	10%		(156,941)	10%
		2,039,721		2,050,266		2,039,721		2,139,000		2,150,266		11,266	101%		(88,734)	96%
Development-Building Fees		527,453		416,326		527,453		638,400		416,326		(222,074)	65%		(222,074)	65%
Development-Engineering Fees		307,453		180,898		307,453		232,100		180,898		(51,202)	78%		(51,202)	78%
Development-Planning Fees		273,104		224,981		273,104		201,790		224,981		23,191	111%		23,191	111%
Development-Misc Fees		100,152	_	78,968		100,152	_	95,400		101,228		5,828	106%		(16,432)	83%
		1,208,162		901,173		1,208,162		1,167,690		923,433		(244,257)	79%		(266,517)	77%

## APPENDIX E

## City of Folsom, California

General Fund - Revenue Detail Quarter Ended June 30, 2012

	FY	2011	FY 2012				FY	Y12 Forecast	VARIANCE			VARIANCE	
	Α	As of	As of		FY 2011	FY 2012		As of	Forecast vs Buc	lget		Actual vs. Budge	et
	6/3	0/2011	 6/30/2012		ACTUAL	 BUDGET		6/30/2012	\$	%		\$	%
Community Center		223,832	255,479		223,832	239,975		255,479	15,504	106%		15,504	106%
Recreation		950,046	1,020,505		950,046	871,570		1,020,505	148,935	117%		148,935	117%
Aquatics		777,912	853,759		777,912	805,077		853,759	48,682	106%		48,682	106%
Sports		1,494,133	1,650,931		1,494,133	1,406,100		1,650,931	244,831	117%		244,831	117%
Parks Lighting Fee		16,005	6,317		16,005	8,000		6,317	(1,683)	79%		(1,683)	79%
Youth Field User Fees		26,760	19,972		26,760	27,000		19,972	(7,028)	74%		(7,028)	74%
Zoo Admission Fees		566,303	792,309		566,303	682,000		792,309	110,309	116%		110,309	116%
		4,054,991	4,599,272		4,054,991	4,039,722		4,599,272	559,550	114%	П	559,550	114%
Public Works Fees		1,457,851	 1,136,272	_	1,457,851	 1,544,605		1,494,791	(49,814)	97%	_	(408,333)	74%
Compensated Absences		_	-			<u>-</u>		-	-			-	
Subtotal: Charges for Services	\$	9,537,769	\$ 9,286,613	\$	9,537,769	\$ 9,376,317	\$	9,767,392	\$ 391,075	104%	\$	(89,704)	99%
Fines & Forfeitures													
Parking	\$	52,571	\$ 40,589	\$	52,571	\$ 72,000	\$	48,334	\$ (23,666)	67%	\$	(31,411)	56%
Code Enforcement		1,176	365		1,176	-		365	365			365	
Traffic		127,014	61,594		127,014	135,000		90,000	(45,000)	67%		(73,406)	46%
Court		161,512	115,514		161,512	140,000		150,000	10,000	107%		(24,486)	83%
Library		35,165	36,694		35,165	60,900		36,694	(24,206)	60%		(24,206)	60%
Other Fines		1,490	 4,063		1,490	1,000		4,063	3,063	406%		3,063	406%
Subtotal: Fines & Forfeitures	\$	378,928	\$ 258,819	\$	378,928	\$ 408,900	\$	329,456	\$ (79,444)	81%	\$	(150,081)	63%
Interest Earnings		82,641	101,667		82,641	229,945		81,667	(148,278)	36%		(128,278)	44%
Miscellaneous													
Rental Income		-	\$ 3,714		-	\$ 8,400	\$	3,714	\$ (4,686)	44%	\$	(4,686)	44%
Cell Tower Rentals		138,362	339,613		138,362	330,000		339,613	9,613	103%		9,613	103%
Fixed Asset Disposition		31,119	42,676		31,119	25,000		42,676	17,676	171%		17,676	171%
Library		(3,041)	12,826		(3,041)	500		126,140	125,640	25228%		12,326	2565%
Sundry		23,657	 5,936		23,657	258,114		297,436	39,322	115%		(252,178)	2%
Subtotal: Miscellaneous	\$	190,097	\$ 404,765	\$	190,097	\$ 622,014	\$	809,579	\$ 187,565	130%	\$	(217,249)	65%
Operating Transfers In	1	10,440,856	 7,300,013	_	10,440,856	 9,448,638	\$	9,520,939	 -	101%	_	(2,148,625)	77%
TOTAL: NON-TAX RELATED REVENUES	\$ 2	28,999,558	\$ 24,926,908	\$	28,999,558	\$ 29,144,523	\$	28,375,500	\$ (841,324)	97%	\$	(4,217,615)	86%

## APPENDIX F

## City of Folsom, California Redevelopment Agency Fund, Low To Moderate Housing

Revenue and Expense Statement Period Ended January 31, 2012

Terrod Ended January 31, 2012									
	FY 2011	FY 2012			FY12 Forecast	VARIANO		VARIANC	
	As of	As of	FY 2011	FY 2012	As of	Forecast vs Bu		Actual vs Bu	
	6/30/2011	1/31/2012	ACTUAL	BUDGET	1/31/2012	\$	%	\$	%
ASSETS									
Cash	\$ 1,454,261	\$ 1,600,987	\$ 1,454,261						
Restricted Cash	-	-	-						
Investments	774,149	774,149	774,149						
Intergovernmental/State	23,489	-	23,489						
Accounts receivable/accrued interest	4,501	3,228	4,501						
Interfund Receivable/Advances/Loans	9,187,482	8,510,459	9,187,482						
Inventory	-	-							
TOTAL ASSETS	11,443,882	10,888,823	11,443,882						
LIABILITIES									
Accounts Payable	66,829	2,967	66,829						
Wages Payable	5,118	-	5,118						
Accrued Compensated Absences	-	-							
Due to Other Funds	-	-							
Deferred Rev/Refundable Deposits	1,397,005	1,397,005	1,397,005						
TOTAL LIABILITIES	1,468,952	1,399,972	1,468,952						
Trans But Aven									
FUND BALANCE									
Reserved for Advances/Budgeted Projects	-	-							
Reserved for Loans Receivable	9,187,482	2,261,875	9,187,482						
Reserved for encumbrances	8,660	8,660	8,660						
Unreserved (deficit)	778,788	7,218,316	778,788						
TOTAL LIABILITIES & FUND BALANCE	11,443,882	10,888,823	11,443,882						
REVENUES:									
Taxes	\$ 1,375,518	\$ 722,260	\$ 1,375,518	\$ 1,545,000	\$ 722,260	\$ (822,740)	47%	\$ (822,740)	47%
Intergovernmental	-	-		-	-	-		-	
Charges for Current Services	5,691	2,677	5,691	-	2,677	2,677		2,677	
Impact Fee Revenue	-	-		-	-	-		-	
Interest Revenue	76,593	42,580	76,593	25,000	42,580	17,580	170%	17,580	170%
Other Revenue	1,000	-	1,000	(179,881)	-	179,881	0%	179,881	0%
Operating Transfers In				732,285	-	(732,285)	0%	(732,285)	0%
TOTAL REVENUES	1,458,802	767,517	1,458,802	2,122,404	767,517	(1,354,887)	36%	(1,354,887)	36%
EXPENDITURES:									
Salary & Benefits	\$ 186,683	\$ 105,644	\$ 186,683	\$ 240,029	\$ 105,644	\$ (134,385)	44%	\$ 134,385	44%
Services & Supplies	9,702	5,459	9,702	6,500	5,459	(1,041)	84%	1,041	84%
Contracts	160,479	27,372	160,479	605,000	27,372	(577,628)	5%	577,628	5%
Insurance	1,943	3,106	1,943	3,512	3,106	(406)	88%	406	88%
Other Operating Expenses	-	-		4,100	-	(4,100)	0%	4,100	0%
Capital Outlay				70,000		(70,000)	0%	70,000	0%
Operating Transfers Out	122,823	1,166,462	122,823	1,193,263	1,166,462	(26,801)	98%	26,801	98%
mom.									
TOTAL EXPENDITURES	481,630	1,308,043	481,630	2,122,404	1,308,043	814,361	62%	814,361	62%
APPROPRIATION OF FUND BALANCE	977,172	(540,526)	977,172	-	(540,526)				
FUND BALANCE, JULY 1	8,997,758	9,974,930	8,997,758	9,974,928	9,974,928	l			
				·	• •				
FUND BALANCE	\$ 9,974,930	\$ 9,434,404	\$ 9,974,930	\$ 9,974,928	\$ 9,434,402				
NONSPENDABLE FUND BALANCE	(9,187,482)	-	(9,187,482)	(9,187,482)	-				
RESTRICTED FUND BALANCE	(8,660)	-	(8,660)	(8,660)	-				
COMMITTED FUND BALANCE									
ASSIGNED FUND BALANCE				-	· <u></u>				
	_		_	·					
UNRESTRICTED FUND BALANCE (DEFICIT)	\$ 778,788	\$ 9,434,404	\$ 778,788	\$ 778,786	\$ 9,434,402	ı			

## APPENDIX G

## City of Folsom, California Redevelopment Agency Fund Central Folsom Redevelopment Project

Revenue and Expense Statement Period Ended January 31, 2012

1 choa Enaca sanaarj 31, 2012															
	FY 2011		FY 2012					F	Y12 Forecast		VARIANC			VARIANC	
	As of		As of		FY 2011		FY 2012		As of		Forecast vs Bu		_	Actual vs Buc	
DEVINO DE LA CONTRACTOR	 6/30/2011		1/31/2012	_	ACTUAL		BUDGET		1/31/2012	_	\$	%	_	\$	%
REVENUES:	5 502 072	¢.	2 000 041		5 502 072	•	6 200 000	•	2 000 041		(2.210.050)	470/		(2.210.050)	470/
Taxes	\$ 5,502,072	\$	2,889,041	\$	5,502,072	\$	6,200,000	\$	2,889,041	\$	(3,310,959)	47%	\$	(3,310,959)	47%
Intergovernmental	25 220		27.007		25 220		12,428				(12,428)	0%		(12,428)	0%
Charges for Current Services	25,330		27,997		25,330		50,000		27,997		(22,003)	56%		(22,003)	56%
Impact Fee Revenue Interest Revenue	82,225		9,748		82,225		70,000		9,748		(60,252)	14%		(60,252)	14%
Other Revenue	49,175		9,748		49,175				9,748			0%			0%
	49,175 91,636		440.000		49,175 91,636		1,511,345		440,000		(1,511,345) 440,000	0%		(1,511,345) 440,000	0%
Operating Transfers In	 91,030		440,000	_	91,030				440,000	-	440,000		H	440,000	•
TOTAL REVENUES	 5,750,438		3,366,786	L	5,750,438		7,843,773		3,366,786	L	(4,476,987)	43%	L	(4,476,987)	43%
EXPENDITURES:															
Salary & Benefits	\$ 497,042	\$	154,683	\$	497,042	\$	369,308	\$	154,683	\$	(214,625)	42%	\$	214,625	42%
Services & Supplies	102,847		32,293		102,847		45,800		32,293		(13,507)	71%		13,507	71%
Contracts	3,281,827		140,407		3,281,827		2,287,355		140,407		(2,146,948)	6%		2,146,948	6%
Insurance	23,814		22,172		23,814		27,916		22,172		(5,744)	79%		5,744	79%
Other Operating Expenses	25,358		20,797		25,358		21,000		20,797		(203)	99%		203	99%
Capital Outlay	800,657		102,656		800,657		25,000		102,656		77,656	411%		(77,656)	411%
Operating Transfers Out	 4,151,929		5,850,319		4,151,929		5,067,394		5,850,319		782,925	115%	L	(782,925)	115%
											-		Г	-	
TOTAL EXPENDITURES	 8,883,474		6,323,327	_	8,883,474		7,843,773		6,323,327	_	1,520,446	81%	L	1,520,446	81%
APPROPRIATION OF FUND BALANCE	(3,133,036)		(2,956,541)		(3,133,036)		-		(2,956,541)						
FUND BALANCE, JULY 1	 6,591,720	_	3,458,684	_	6,591,720		3,458,686	_	3,458,686						
FUND BALANCE	\$ 3,458,684	\$	502,143	\$	3,458,684	\$	3,458,686	\$	502,145						
NONSPENDABLE FUND BALANCE RESTRICTED FUND BALANCE COMMITTED FUND BALANCE	(2,197,250)		-		(2,197,250)		(2,052,074)		-						
ASSIGNED FUND BALANCE	 (754,195)		-	_	(754,195)		(507,267)		(507,267)						
UNRESTRICTED FUND BALANCE	\$ 507,239	\$	502,143	\$	507,239	\$	899,345	\$	(5,122)						

## APPENDIX H

# City of Folsom, California

**Combined Water Funds\*** 

,	FY 2011	FY 2012			FY12 Forecast	VARIANCI	E	VARIANC	Œ
	As of	As of	FY 2011	FY 2012	As of	Forecast vs Bu		Actual vs Bu	
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%
OPERATING REVENUES:									
Charges For Services	11,702,629	13,307,921	11,702,629	12,403,000	12,618,750	215,750	102%	904,921	107%
TOTAL OPERATING REVENUES	11,702,629	13,307,921	11,702,629	12,403,000	12,618,750	215,750	102%	904,921	107%
OPERATING EXPENSES:									
Employee Services	3,884,136	3,613,122	3,884,136	4,048,693	3,705,603	343,090	92%	435,571	89%
Utilities	747,213	610,800	747,213	700,200	610,800	89,400	87%	89,400	87%
Supplies	722,365	710,417	722,365	702,000	710,417	(8,417)	101%	(8,417)	101%
Maintenance and Operation	345,642	339,374	345,642	905,312	339,374	565,938	37%	565,938	37%
Contractual Services	2,623,895	2,174,518	2,623,895	2,531,072	2,264,633	266,439	89%	356,554	86%
Depreciation	3,515,626	3,426,126	3,515,626	-	3,426,126	(3,426,126)		(3,426,126)	
Other Operating Expenses	379,273	493,471	379,273	432,710	493,471	(60,761)	114%	(60,761)	114%
TOTAL OPERATING EXPENSES	12,218,150	11,367,828	12,218,150	9,319,987	11,550,424	(2,230,437)	124%	(2,047,841)	122%
OPERATING INCOME	(515,521)	1,940,093	(515,521)	3,083,013	1,068,326	(2,662,927)	35%		
NONOPERATING REVENUE (EXPENSES):									
Impact Fees	412,295	375,702	412,295	-	375,702	375,702		375,702	
Other	589,997	55,488	589,997	444,732	55,488	(389,244)	12%	(389,244)	12%
Investment Income	38,901	41,792	38,901	24,326	41,792	17,466	172%	17,466	172%
Intergovernmental	-	225,674	-	-	447,029	447,029		225,674	
Proceeds of Financing	17,953	-	17,953	-		-		-	
Debt Service Expense	(1,180,466)	(1,525,247)	(1,180,466)	(2,050,354)	(2,063,861)	(13,507)	101%	(525,107)	74%
Other Reimbursements	-	-	-	-		-			
Capital Outlay - Projects	(74,583)	(226,425)	(74,583)	(490,000)	(343,962)	146,038	70%	(263,575)	46%
TOTAL NONOPERATING REVENUE									
(EXPENSE)	(195,903)	(1,053,016)	(195,903)	(2,071,296)	(1,487,812)	583,484	72%	(559,084)	51%
7 000 F 7 000 PPPOPP 0 PPP									
INCOME (LOSS) BEFORE CAPITAL CONTRIBUTIONS AND TRANSFERS	(711,424)	887,077	(711,424)	1,011,717	(419,486)				
CONTRIBUTIONS AND TRANSPERS	(/11,424)	887,077	(711,424)	1,011,717	(419,480)				
CAPITAL CONTRIBUTIONS AND TRANSFERS:									
Transfers In	-	10,000	-	500,000	10,000	(490,000)	2%	(490,000)	2%
Transfers Out	(1,063,930)	(812,939)	(1,063,930)	(1,648,350)	(1,085,237)	93,484	66%	(835,411)	49%
TOTAL CAPITAL CONTRIBUTIONS									
AND TRANSFERS	(1,063,930)	(802,939)	(1,063,930)	(1,148,350)	(1,075,237)				
CHANGE IN NET ASSETS	(1,775,354)	84,138	(1,775,354)	(136,633)	(1,494,723)				
NET ASSETS, JULY 1	74,860,576	73,085,222	74,860,576	73,085,354	73,085,354				
NET ASSETS	73,085,222	73,169,360	73,085,222	72,948,721	71,590,631				
RESTRICTED NET ASSETS	(31,217)	(646,243)	(31,217)	(646,243)	(646,243)				
UNRESTRICTED NET ASSETS	\$ 73,054,005	\$ 72,523,117	\$ 73,054,005	\$ 72,302,478	\$ 70,944,388				

 $<sup>* \ \,</sup> Includes the following funds: Water Impact Fee, Water Operating, Water Capital \ and \ Water Meters$ 

## APPENDIX I

## City of Folsom, California Combined Wastewater Funds\*

,	FY 2011 As of	FY 2012 As of	FY 2011	FY 2012	FY12 Forecast As of	VARIANC Forecast vs Bu		VARIANC Actual vs Buc	
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%
OPERATING REVENUES:	0,50,2011	0.30.2012	Herenz	Bebell	0/30/2012			Ψ	
Charges For Services	5,452,731	6,394,573	5,452,731	5,893,000	5,904,357	11,357	100%	501,573	109%
Prison Services	56,000	67,200	56,000	67,200	67,200	-	100%	-	100%
TOTAL OPERATING REVENUES	5,508,731	6,461,773	5,508,731	5,960,200	5,971,557	11,357	100%	501,573	108%
OPERATING EXPENSES:									
Employee Services	1,957,411	2,019,217	1,957,411	2,121,186	2,035,429	(85,757)	96%	101,969	95%
Utilities	57,591	52,404	57,591	50,000	52,404	2,404	105%	(2,404)	105%
Supplies	254,817	270,973	254,817	302,000	270,973	(31,027)	90%	31,027	90%
Maintenance and Operation	140,359	99,640	140,359	172,000	99,640	(72,360)	58%	72,360	58%
Contractual Services	93,108	131,179	93,108	932,563	171,889	(760,674)	18%	801,384	14%
Depreciation	1,278,267	1,354,731	1,278,267	-	1,354,731	1,354,731		(1,354,731)	
Other Operating Expenses	137,259	159,560	137,259	166,425	159,560	(6,865)	96%	6,865	96%
TOTAL OPERATING EXPENSES	3,918,812	4,087,704	3,918,812	3,744,174	4,144,626	400,452	111%	(343,530)	109%
OPERATING INCOME (LOSS)	1,589,919	2,374,069	1,589,919	2,216,026	1,826,931	(389,095)	82%		
NONOPERATING REVENUE (EXPENSES):							_		
Impact Fees	96,479	41,831	96,479	-	41,831	41,831		41,831	
Investment Income	20,274	69,861	20,274	30,000	69,861	39,861	233%	39,861	233%
Other	573,568	1,091	573,568	(423,954)	1,091	425,045	0%	425,045	0%
Debt Service	(8,176)	(82,595)	(8,176)	(82,595)	(82,595)	-	100%	-	100%
Capital Outlay - Projects	(72,400)	(337,999)	(72,400)	(1,050,000)	(337,999)	712,001	32%	(712,001)	32%
TOTAL NONOPERATING REVENUE							_		
(EXPENSE)	609,745	(307,811)	609,745	(1,526,549)	(307,811)	1,218,738	20%	(205,264)	20%
INCOME (LOSS) BEFORE CAPITAL									
CONTRIBUTIONS AND TRANSFERS	2,199,664	2,066,258	2,199,664	689,477	1,519,120				
	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			- /- // -				
CAPITAL CONTRIBUTIONS AND TRANSFERS:									
Transfers In	-	-	-	-	-	-		-	
Transfers Out	(658,403)	(468,596)	(658,403)	(689,477)	(656,025)	33,452	-5%	(220,881)	212%
TOTAL CAPITAL CONTRIBUTIONS									
AND TRANSFERS	(658,403)	(468,596)	(658,403)	(689,477)	(656,025)				
CHANGE IN NET ASSETS	1,541,261	1,597,662	1,541,261	-	863,095		- 1		
NET ASSETS, JULY 1	39,529,436	41,070,697	39,529,436	41,070,697	41,070,697				
NET ASSETS	41,070,697	42,668,359	41,070,697	41,070,697	41,933,792				
RESTRICTED NET ASSETS		(162,769)		(162,769)	(162,769)				
UNRESTRICTED NET ASSETS	\$ 41,070,697	\$ 42,505,590	\$ 41,070,697	\$ 40,907,928	\$ 41,771,023				

<sup>\*</sup> Includes the following funds: Sewer Operating and Sewer Capital

## APPENDIX J

## City of Folsom, California Combined Solid Waste Funds\*

Quarter Ended June 30, 2012	FY 2011	FY 2012			FY12 Forecast	VARIANO	`F	VARIANC	E
	As of	As of	FY 2011	FY 2012	As of	Forecast vs B		Actual vs Bud	
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%
OPERATING REVENUES:						<u> </u>			
Charges For Services	9,667,134	10,800,379	9,667,134	9,978,000	10,026,442	48,442	100%	822,379	108%
TOTAL OPERATING REVENUES	9,667,134	10,800,379	9,667,134	9,978,000	10,026,442	48,442	100%	822,379	108%
OPERATING EXPENSES:									
Employee Services	4,008,892	4,045,111	4,008,892	4,102,307	4,144,548	42,241	101%	57,196	99%
Utilities	12,886	16,031	12,886	13,736	16,031	2,295	117%	(2,295)	117%
Supplies	767,204	939,720	767,204	735,214	939,720	204,506	128%	(204,506)	128%
Maintenance and Operation	596,805	491,902	596,805	477,165	491,902	14,737	103%	(14,737)	103%
Contractual Services	1,606,252	1,321,537	1,606,252	1,383,403	1,341,657	(41,746)	97%	61,866	96%
Depreciation	737,041	286,141	737,041	-	286,141	286,141		(286,141)	
Other Operating Expenses	277,537	327,856	277,537	279,358	327,856	48,498	117%	(48,498)	117%
TOTAL OPERATING EXPENSES	8,006,617	7,428,298	8,006,617	6,991,183	7,547,855	556,672	108%	(437,115)	106%
OPERATING INCOME (LOSS)	1,660,517	3,372,081	1,660,517	2,986,817	2,478,587				
NONOPERATING REVENUE (EXPENSE):									
Impact Fees	71,949	25,428	71,949	-	25,428	25,428		25,428	
Investment Income	17,523	39,610	17,523	16,000	39,610	23,610	248%	23,610	248%
Intergovernmental Revenues	75,356	42,697	75,356	61,500	42,697	(18,803)	69%	(18,803)	69%
Other	24,794	64,410	24,794	(1,928,307)	64,410	1,992,717	-3%	(1,992,717)	-3%
Debt Service-Expense	(27,396)	(157,434)	(27,396)	(157,435)	(157,434)	1	100%	(1)	100%
Capital Outlay	(70,739)	(997)	(70,739)	(1,677,903)	(997)	1,676,906	0%	(1,676,906)	0%
TOTAL NONOPERATING REVENUE	91,487	13,714	91,487	(3,686,145)	13,714	3,699,859	0%	(3,639,389)	0%
(EXPENSE)									
INCOME (LOSS) BEFORE CAPITAL									
CONTRIBUTIONS AND TRANSFERS	1,752,004	3,385,795	1,752,004	(699,328)	2,492,301				
CAPITAL CONTRIBUTIONS AND TRANSFERS:									
Transfers In	3,033		3,033	_		_			
Transfers Out	(1,495,253)	(1,014,134)	(1,495,253)	(1,456,478)	(1,437,063)	19,415	-1%	(442,344)	229%
TOTAL CAPITAL CONTRIBUTIONS	(,,,,,,,,,	(,, , , , ,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(,,,,,,,,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
AND TRANSFERS	(1,492,220)	(1,014,134)	(1,492,220)	(1,456,478)	(1,437,063)				
CHANGE IN NET ASSETS	259,784	2,371,661	259,784	(2,155,806)	1,055,238				
NET ASSETS, JULY 1	1,678,469	1,938,253	1,678,469	1,938,253	1,938,253				
NET ASSETS	1,938,253	4,309,914	1,938,253	(217,553)	2,993,491				
RESTRICTED NET ASSETS		(1,743,746)		(1,743,746)	(1,743,746)				
UNRESTRICTED NET ASSETS	\$ 1,938,253	\$ 2,566,168	\$ 1,938,253	\$ (1,961,299)	\$ 1,249,745				

<sup>\*</sup> Includes the following funds: Solid Waste Operating, Solid Waste Capital

## APPENDIX K

## City of Folsom, California

## **Utilities Administration**

	FY 2011	FY 2012			FY12 Forecast			VARIANC	E.
	As of	As of	FY 2011	FY 2012	As of	Forecast vs Bu	lget	Acutal vs Bu	dget
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%
REVENUES:									
Impact Fees	-	-	-	-	-	-		-	
Intergovernmental	-	-	-	-	-	-		-	
Interest	-	18	-	-	18	18		18	
Other	39	-	39	-	-	-		-	
Transfers In	147,914	74,356	147,914	99,141	77,222	(21,919)	78%	(24,785)	75%
TOTAL REVENUES	147,953	74,374	147,953	99,141	77,240	(21,901)	78%	(24,767)	75%
EXPENDITURES:									
Employee Services	53,176	31,013	53,176	-	31,013	31,013		(31,013)	
Supplies	28,939	10,709	28,939	25,500	10,709	(14,791)	42%	14,791	42%
Maintenance and Operation	1,578	484	1,578	2,200	484	(1,716)	22%	1,716	22%
Contracts	7,664	-	7,664	50,000	-	(50,000)	0%	50,000	0%
Other Operating Expenses	13,738	23,549	13,738	21,441	23,549	2,108	110%	(2,108)	110%
Transfers Out									
TOTAL EXPENDITURES	105,095	65,755	105,095	99,141	65,755	(33,386)	66%	33,386	66%
CHANGE IN NET ASSETS	42,858	8,619	42,858	-	11,485				
NET ASSETS, JULY 1	(52,839)	(9,981)	(52,839)	(9,981)	(9,981)				
NET ASSETS	(9,981)	(1,362)	(9,981)	(9,981)	1,504				
RESTRICTED FUND BALANCE		(1,504)		(1,504)	(1,504)				
UNRESTRICTED FUND BALANCE (DEFICIT)	\$ (9,981)	\$ (2,866)	\$ (9,981)	\$ (11,485)	\$ -				

## APPENDIX L

## City of Folsom, California Landfill Closure

	FY 2011	FY 2012			FY12 Forecast	VARIAN	CE	VARIANC	Έ
	As of	As of	FY 2011	FY 2012	As of	Forecast vs I		Actual vs Bu	
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%
REVENUES:									
Charges for Services	-	-	-	-	-	-		-	
Impact Fees	-	-	-	-	-	-		-	
Other	-	-	-	-	-	-		-	
Transfers In	28,082	41,796	28,082	100,000	86,747	(13,253)		(58,204)	42%
Interest	(373)		(373)					-	
TOTAL REVENUES	27,709	41,796	27,709	100,000	86,747	(13,253)	87%	(58,204)	42%
EXPENDITURES: Contracts	21,598	47,358	21,598	100,000	47,358	(52,642)	47%	52,642	47%
Contracts	21,396	47,336	21,396	100,000	47,338	(32,042)	4770	32,042	4770
TOTAL EXPENDITURES	21,598	47,358	21,598	100,000	47,358	(52,642)	47%	52,642	47%
CHANGE IN NET ASSETS	6,111	(5,562)	6,111	-	39,389				
NET ASSETS, JULY 1	(9,319)	(3,208)	(9,319)	(3,208)	(3,208)				
NET ASSETS	(3,208)	(8,770)	(3,208)	(3,208)	36,181				
RESTRICTED FUND BALANCE		(36,181)		(36,181)	(36,181)				
UNRESTRICTED FUND BALANCE (DEFICIT)	\$ (3,208)	\$ (44,951)	\$ (3,208)	\$ (39,389)	\$ -				

## APPENDIX M

City of Folsom, California Transit Fund Revenue and Expense Statement Quarter Ended June 30, 2012

Quarter 2.11000 valle 00, 2012									
	FY 2011	FY 2012			FY12 Forecast	VARIANO		VARIANO	CE
	As of	As of	FY 2011	FY 2012	As of	Forecast vs B	ıdget	Actual vs Bu	ıdget
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%
OPERATING REVENUES:									
Charges For Services	696,887	641,668	696,887	618,381	641,668	23,287	104%	23,287	104%
Other	83,732	61,250	83,732	22,367	61,250	38,883	274%	38,883	274%
TOTAL OPERATING REVENUES	780,619	702,918	780,619	640,748	702,918	62,170	110%	62,170	110%
TOTHE OFERSTING REVERCES	700,017	702,710	700,017	040,740	702,710	02,170	11070	02,170	11070
OPERATING EXPENSES:									
Employee Services	1,113,542	917,888	1,113,542	1,066,901	985,683	(81,218)	92%	149,013	86%
Utilities	10,357	7,822	10,357	2,650	7,822	5,172	295%	(5,172)	295%
Supplies	162,306	151,622	162,306	161,880	155,006	(6,874)	96%	10,258	94%
Maintenance and Operation	75,858	56,177	75,858	69,000	56,177	(12,823)	81%	12,823	81%
Contracts	1,513,698	1,674,914	1,513,698	1,662,833	1,721,404	58,571	104%	(12,081)	101%
Depreciation	321,698	319,644	321,698	-	319,644	319,644		(319,644)	
Other Operating Expenses	127,908	135,976	127,908	140,497	135,976	(4,521)	97%	4,521	97%
TOTAL OPERATING EXPENSES	3,325,367	3,264,043	3,325,367	3,103,761	3,381,712	277,951	109%	(160,282)	105%
OPERATING INCOME (LOSS)	(2,544,748)	(2,561,125)	(2,544,748)	(2,463,013)	(2,678,794)				
NONOPERATING REVENUE (EXPENSES):									
Interest	10,154	6,398	10,154	_	6,398	6,398		6,398	
Intergovernmental	2,454,246	2,798,413	2,454,246	2,776,506	2,798,413	21,907	101%	21,907	101%
Misc Rev	2,434,240	2,790,413	2,434,240	2,770,500	2,770,413	21,507	10170	21,507	10170
	(22.504)		(22.504)	_					
Capital Outlay	(22,594)		(22,594)		-				
TOTAL NONOPERATING REVENUE	2,441,806	2,804,811	2,441,806	2,776,506	2,804,811		101%		101%
INCOME (LOSS) BEFORE CAPITAL									
CONTRIBUTIONS AND TRANSFERS	(102,942)	243,686	(102,942)	313,493	126,017				
CAPITAL CONTRIBUTIONS AND TRANSFERS:									
Transfers In	34,523		34,523	-				-	
Transfers Out	(369,312)	(224,618)	(369,312)	(314,373)	(299,491)	(14,882)	95%	(89,755)	71%
TOTAL CAPITAL CONTRIBUTIONS									
AND TRANSFERS	(334,789)	(224,618)	(334,789)	(314,373)	(299,491)				
CHANGE IN NET ASSETS	(437,731)	19,068	(437,731)	(880)	(173,474)				
NET ASSETS, JULY 1	1,653,332	1,215,601	1,653,332	1,215,601	1,215,601				
NET ASSETS	1,215,601	1,234,669	1,215,601	1,214,721	1,042,127				
RESTRICTED NET ASSETS	35,787	32,339	35,787	32,339	32,339				
UNRESTRICTED NET ASSETS	\$ 1,251,388	\$ 1,267,008	\$ 1,251,388	\$ 1,247,060	\$ 1,074,466				

# APPENDIX N

## City of Folsom, California Risk Management Quarter Ended June 30, 2012

Part			Active Employees														
Charges for services		General Rec		Redevelopment				Waste		Solid							
Charges for services			Fund		Agency		Water		Water		Waste		Transit	_	Retirees		Total
Charges for services	OPERATING REVENUES:																
Total operating revenue   18.824   271   1.811   980   1.968   739   5.285   29.977   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.000   20.00000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.00000   20.00000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.00000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.0000   20.000000   20.0000000   20.0000000000	Charges for services	\$	6,943,626	\$	77,889	\$	673,727	\$	372,871	\$	814,370	\$	250,786	\$		\$	
Total operating revenues			18.824		271		1.811		980		1,968		739				
Name	Reimbursements				7,268								19,833				
Active Employees:         Wages         \$ 98,252         \$ 1,413         \$ 9,454         \$ 5,116         \$ 10,273         \$ 3,855         \$ 28,109         \$ 156,472           FICA         7,403         106         712         385         774         290         2,118         11,789           PERS         20,632         297         1,985         1,074         2,157         810         5,903         32,857           Workers' Compensation         1,307,174         6,500         104,428         57,895         1,7436         42,970         -         1,693,343           Liability         749,281         11,227         39,713         22,166         52,420         24,061         -         888,868           Health Insurance         5,099,873         37,866         404,171         244,925         537,027         98,152         -         6,422,014           Vision         78,168         580         6,195         3,754         8,231         1,504         -         98,433           Dental         564,598         4,192         44,445         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         8         36         398 <td>Total operating revenues</td> <td>\$</td> <td>7,467,925</td> <td>\$</td> <td>85,428</td> <td>\$</td> <td>724,175</td> <td>\$</td> <td>400,170</td> <td>\$</td> <td>869,190</td> <td>\$</td> <td>271,358</td> <td>\$</td> <td>2,810,258</td> <td>\$</td> <td>12,628,503</td>	Total operating revenues	\$	7,467,925	\$	85,428	\$	724,175	\$	400,170	\$	869,190	\$	271,358	\$	2,810,258	\$	12,628,503
Wages         \$ 98,252         \$ 1,413         \$ 9,454         \$ 5,116         \$ 10,273         \$ 3,855         \$ 28,109         \$ 156,472           FICA         7,403         106         712         385         774         290         2,118         11,789           PERS         20,632         297         1,985         1,074         2,157         810         5,903         32,857           Workers' Compensation         1,307,174         6,500         104,428         57,895         174,376         42,970         -         1,693,343           Liability         749,281         11,227         39,713         22,166         52,420         24,061         -         898,868           Health Insurance         5,099,873         37,866         404,171         244,925         537,027         98,152         -         6422,014           Vision         78,168         580         6,195         3,754         8,231         1,566         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Health Retirement Account         41,113         138         3,125         600         2,200	OPERATING EXPENSES:																
FICA         7,403         106         712         385         774         290         2,118         11,789           PERS         20,632         297         1,985         1,074         2,157         810         5,903         32,857           Workers Compensation         1,307,174         6,500         104,428         57,895         174,376         42,970         -         1,693,343           Liability         749,281         11,227         39,713         22,166         52,420         24,061         -         898,868           Health Insurance         5,099,873         37,866         404,171         244,925         537,027         98,152         -         6,422,014           Vision         78,168         580         6,195         3,754         8,231         1,504         -         98,433           Dental         564,598         4,192         447,45         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Contracts         102,466         1,473         9,859         5,335         10,714         4,020	Active Employees:																
PERS Workers' Compensation         20,632 Lability         2.97 Lability         1,985 Lability         1,074 Lability         2,157 Lability         810 Lability         5,903 Lability         32,857 Lability         42,970 Lability         -         1,593,343 Lability         -         1,593,343 Lability         1,237,174 Lability         4,500 Lability         1,44,28 Lability         57,895 Lability         174,376 Lability         42,901 Lability         -         1,693,343 Lability         -         1,693,443 Lability         -         1,694 Lability         -         -         6,422,014 Lability         -         -         6,422,014 Lability         -         -         -         6,422,014 Lability         - <td></td> <td>\$</td> <td>,</td> <td>\$</td> <td>,</td> <td>\$</td> <td>,</td> <td>\$</td> <td></td> <td>\$</td> <td>,</td> <td>\$</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td></td>		\$	,	\$	,	\$	,	\$		\$	,	\$		\$		\$	
Workers' Compensation         1,307,174         6,500         104,428         57,895         174,376         42,970         -         1,693,343           Liability         749,281         11,227         39,713         22,166         52,420         24,061         -         898,868           Health Insurance         5,099,873         37,866         404,171         244,925         537,027         98,152         -         6,422,014           Vision         78,168         580         6,195         3,754         8,231         1,504         -         98,433           Dental         564,598         4,192         44,745         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retirece Heath         -         -         -         -         -         -         -         2,368,921           Retiree Pontal         -         -         -         -         -         -         -			,														
Liability         749,281         11,227         39,713         22,166         52,420         24,061         -         898,868           Health Insurance         5,099,873         37,866         404,171         244,925         537,027         98,152         -         6,422,014           Vision         78,168         580         6,195         3,754         8,231         1,504         -         9,8433           Dental         564,598         4,192         44,745         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Health Retirement Account         41,113         138         3,125         600         2,200         2,275         -         49,451           Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retiree Heath         -         -         -         -         -         -         2,368,921           Retiree Vision         -         -         -         -         -         -         -         2,368,921			,												5,903		
Health Insurance         5,099,873         37,866         404,171         244,925         537,027         98,152         -         6,422,014           Vision         78,168         580         6,195         3,754         8,231         1,504         -         98,433           Dental         564,598         4,192         44,745         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Health Retirement Account         41,113         138         3,125         600         2,200         2,275         -         49,451           Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retiree Heath         -         -         -         -         -         -         -         2,368,921           Retiree Vision         -         -         -         -         -         -         -         -         2,2368,921           Retiree Pontal         -         -         -         -         -         -         -         - <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td> <td>-</td> <td></td> <td></td>					,								,		-		
Vision         78,168         580         6,195         3,754         8,231         1,504         -         98,433           Dental         564,598         4,192         44,745         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Health Retirement Account         141,113         138         3,125         600         2,200         2,275         -         49,451           Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retirees:         Retiree Heath         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         36,093         36,093         36,093         36,093         36,093         36,093         36,093         36,093         36,093         244,495         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	•												,		-		
Dental         564,598         4,192         44,745         27,115         59,453         10,866         -         710,970           Employee Assistance Program         8,819         83         668         398         962         301         -         11,231           Health Retirement Account         41,113         138         3,125         600         2,200         2,275         -         49,451           Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retirece         8         8         7         2,368,921         2,44,95         2,44,495         2,44,495         2,44,95         2,44,495         2,44,495         2,44,95         2,44,95 <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td> <td>-</td> <td></td> <td></td>					,								,		-		
Employee Assistance Program Health Retirement Account         8,819 Hour Health Retirement Account         8,819 Hour Health Retirement Account         8,819 Hour Health Retirement Account         41,113 Hour Health Retirement Account         39,859 Hour Health Retirement Account         39,859 Hour Health Retirement Account         30,000 Hour Health Retirement Account         41,113 Hour Health Retirement Account         41,113 Hour Health Retirement Account         31,255 Hour Health Retirement Account         40,200 Hour Health Retirement Account         40,451 Hour Health Retirement Account Retirement Retirement Account Retirement Re													,		-		
Health Retirement Account         41,113         138         3,125         600         2,200         2,275         -         49,451           Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retirees:         Retiree Heath         -         -         -         -         -         -         -         -         -         2,368,921         2,368,921         2,368,921         Retiree Vision         -					,										-		
Contracts         102,466         1,473         9,859         5,335         10,714         4,020         29,315         163,182           Retirees:         Retiree Heath         -         -         -         -         -         -         -         -         -         2,368,921         2,368,921         2,368,921         2,368,921         Retiree Vision         -	1 ,														-		
Retirees:         Retiree Heath         -         -         -         -         -         -         -         -         2,368,921         2,368,921         2,368,921         2,368,921         Respective Possion         -         <			,												-		
Retiree Heath Retiree Vision Retiree Vision Retiree Dental         -	Contracts		102,466		1,473		9,859		5,335		10,714		4,020		29,315		163,182
Retiree Vision Retiree Dental         -	Retirees:																
Retiree Dental         -         -         -         -         -         -         -         -         244,495         244,495           Total operating expenses         \$ 8,077,778         \$ 63,875         \$ 625,055         \$ 368,764         \$ 858,587         \$ 189,105         \$ 2,714,953         \$ 12,898,118           CHANGE IN NET ASSETS         (609,853)         21,552         99,119         31,406         10,603         82,253         95,305         (269,615)           NET ASSETS, BEGINNING OF YEAR         3,452,200         17,642         173,115         115,492         283,879         28,966         675,781         4,747,075           RESTRICTED FOR INSURANCE DEPOSIT         1,334,922         19,194         128,445         69,508         139,579         52,377         381,912         2,125,937           UNRESTRICTED         1,507,425         20,001         143,789         77,390         154,903         58,841         389,174         2,351,523			-		-		-		-		-		-				
Total operating expenses         \$ 8,077,778         \$ 63,875         \$ 625,055         \$ 368,764         \$ 858,587         \$ 189,105         \$ 2,714,953         \$ 12,898,118           CHANGE IN NET ASSETS         (609,853)         21,552         99,119         31,406         10,603         82,253         95,305         (269,615)           NET ASSETS, BEGINNING OF YEAR         3,452,200         17,642         173,115         115,492         283,879         28,966         675,781         4,747,075           RESTRICTED FOR INSURANCE DEPOSIT         1,334,922         19,194         128,445         69,508         139,579         52,377         381,912         2,125,937           UNRESTRICTED         1,507,425         20,001         143,789         77,390         154,903         58,841         389,174         2,351,523	Retiree Vision		-		-		-		-		-		-		36,093		36,093
CHANGE IN NET ASSETS (609,853) 21,552 99,119 31,406 10,603 82,253 95,305 (269,615)  NET ASSETS, BEGINNING OF YEAR 3,452,200 17,642 173,115 115,492 283,879 28,966 675,781 4,747,075  RESTRICTED FOR INSURANCE DEPOSIT 1,334,922 19,194 128,445 69,508 139,579 52,377 381,912 2,125,937  UNRESTRICTED 1,507,425 20,001 143,789 77,390 154,903 58,841 389,174 2,351,523	Retiree Dental		-				-	_	-		-		-	_	244,495		244,495
NET ASSETS, BEGINNING OF YEAR         3,452,200         17,642         173,115         115,492         283,879         28,966         675,781         4,747,075           RESTRICTED FOR INSURANCE DEPOSIT         1,334,922         19,194         128,445         69,508         139,579         52,377         381,912         2,125,937           UNRESTRICTED         1,507,425         20,001         143,789         77,390         154,903         58,841         389,174         2,351,523	Total operating expenses	\$	8,077,778	\$	63,875	\$	625,055	\$	368,764	\$	858,587	\$	189,105	\$	2,714,953	\$	12,898,118
RESTRICTED FOR INSURANCE DEPOSIT         1,334,922         19,194         128,445         69,508         139,579         52,377         381,912         2,125,937           UNRESTRICTED         1,507,425         20,001         143,789         77,390         154,903         58,841         389,174         2,351,523	CHANGE IN NET ASSETS		(609,853)		21,552		99,119		31,406		10,603		82,253		95,305		(269,615)
UNRESTRICTED 1,507,425 20,001 143,789 77,390 154,903 58,841 389,174 2,351,523	NET ASSETS, BEGINNING OF YEAR		3,452,200		17,642		173,115		115,492		283,879		28,966		675,781		4,747,075
<u></u>	RESTRICTED FOR INSURANCE DEPOSIT		1,334,922		19,194		128,445		69,508		139,579		52,377		381,912		2,125,937
NET ASSETS, END OF YEAR \$ 2,842,347 \$ 39,194 \$ 272,234 \$ 146,898 \$ 294,482 \$ 111,219 \$ 771,086 \$ 4,477,460	UNRESTRICTED		1,507,425		20,001		143,789		77,390		154,903		58,841	_	389,174		2,351,523
	NET ASSETS, END OF YEAR	\$	2,842,347	\$	39,194	\$	272,234	\$	146,898	\$	294,482	\$	111,219	\$	771,086	\$	4,477,460

# **APPENDIX O**

## City of Folsom, California Compensated Leave Quarter Ended June 30, 2012

	FY 2011	FY 2012			FY 12 Forecast	VARIANCE		VARIANCE		
	As of	As of	FY 2011	FY 2012	As of	Forecast vs Budget		Acutal vs BUDGET		
	6/30/2011	6/30/2012	ACTUAL	BUDGET	6/30/2012	\$	%	\$	%	
REVENUES:										
Reimbursements	1,199,997	981,436	1,199,997	204,298	1,169,148	964,850	572%	777,138	480%	
Interest	-		-	-		-		-		
Operating Transfers In	-		-	-		-		-		
TOTAL REVENUES	1,199,997	981,436	1,199,997	204,298	1,169,148	964,850	572%	777,138	480%	
EXPENDITURES:										
Annual Leave Wages	2,205,289	1,681,826	2,205,289	-	1,681,826	(1,681,826)		(1,681,826)		
Annual Leave Benefits	113,116	102,867	113,116	-	102,867	(102,867)		(102,867)		
Operating Transfers Out	-		-	-		-		-		
Services & Supplies			-			-		-		
TOTAL EXPENDITURES	2,318,405	1,784,693	2,318,405	-	1,784,693	(1,784,693)		(1,784,693)	i	
APPROPRIATION OF FUND BALANCE	(1,118,408)	(803,257)	(1,118,408)	204,298	(615,545)					
FUND BALANCE, JULY 1	(1,250,619)	(2,369,027)	(1,250,619)	(2,369,027)	(2,369,027)					
FUND BALANCE RESTRICTED FUND BALANCE	(2,369,027)	(3,172,284)	(2,369,027)	(2,164,729)	(2,984,572)					
UNRESTRICTED FUND BALANCE	\$ (2,369,027)	\$ (3,172,284)	\$ (2,369,027)	\$ (2,164,729)	\$ (2,984,572)					

## **APPENDIX P**

## City of Folsom Outstanding Debt Quarter Ended June 30, 2012

Entity	Туре	Issue Date	Purpose	Original Issue Amount	Amount Outstanding	Final Maturity Date (mo/year)		
Governmental	General Obligation	Feb-03	Series A & B Refunded	12,895,000	4,360,000	Aug-14		
Governmental	General Obligation	Sep-09	Series C & D Refunded	10,195,000	7,760,000	Aug-17		
Governmental	Certificate of Participation	Jul-97	City Parks & Traffic Signals	795,000	440,000	Oct-20		
Governmental	Certificate of Participation	Sep-99	Recreation Facility	825,000	750,000	Jun-29		
Governmental	Revenue Bond	Jul-08	Prairie Oaks Ranch A/D	11,955,000	9,540,000	Sep-19		
Governmental	Revenue Bond	Mar-98	Hannaford Cross A/D	2,860,000	1,470,000	Sep-20		
Governmental	Revenue Bond	Apr-99	Legends, Cobble Hills, Ridgeview & Cresleigh A/D	4,830,000	3,195,000	Sep-20		
Governmental	Revenue Bond	Mar-12	Ref 02 FPFA Debt & 01 COPs	10,538,467	10,314,467	Oct-17		
Governmental	Revenue Bond	Apr-12	Refund 1998 FPFA Debt	4,164,002	4,164,002	Oct-18		
Governmental	Revenue Bond	Jun-04	Finance CFD Debt	22,485,000	15,095,000	Sep-21		
Governmental	Revenue Bond	Jul-07	Finance CFD Debt	70,425,000	65,185,000	Sep-24		
Governmental	Revenue Bond	Jul-10	Finance CFD Debt	23,180,000	20,580,000	Sep-24		
Governmental	Revenue Bond	Jul-11	Finance CFD Debt	10,855,000	10,855,000	Sep-24		
Governmental	Tax Allocation Bond	Aug-05	RDA Projects (Library)	10,190,000	10,190,000	Aug-33		
Governmental	Tax Allocation Bond	Dec-06	RDA Projects (Parking Struct.)	16,945,000	16,945,000	Aug-36		
Governmental	Tax Allocation Bond	Oct-09	RDA Projects (Streetscape)	18,095,000	16,700,000	Aug-36		
Governmental	Tax Allocation Bond	Mar-11	RDA Projects	10,115,000	9,865,000	Sep-35		
Governmental	Tax Allocation Bond (Housing	) Mar-11	RDA Projects	11,265,000	11,010,000	Aug-35		
			Total Outstanding O	\$ 218,418,469				
Water	Revenue Bond	Feb-05	Water treatment plant	14,285,000	12,165,000	Dec-34		
Water	Revenue Bond	Dec-09	Refund 1998 Water Bonds	15,825,000	14,505,000	Dec-28		
			<b>Total Outstanding Business</b>	Type Activity Debt	\$ 26,670,000			

#### APPENDIX Q

#### City of Folsom

Schedule of Capital Improvement Plan Expenditures - Cash Basis Fiscal year 2011-2012, Quarter ended June 30, 2012 Project Total % of Expended Budget Budget Budget **Project Description** FY 11-12 Per HTE FY 11-12 Expended 84,171 51.33% Culture and Recreation Nisenan Park 84,171 43,202 Empire Ranch Site #52 56,000 Culture and Recreation 56,000 0.00% Culture and Recreation Park Renovation 50,000 50,000 0.00% Culture and Recreation Parkway Site #44 45,000 45,000 2,425 5.39% Culture and Recreation Dan Russel Rodeo Arena 200.000 225,000 14,618 7.31% Culture and Recreation Sports & Teen Center 529,350 529,350 10,721 2.03% Culture and Recreation Senior & Arts Center 48,719 48,719 11,943 24.51% 3.939 Culture and Recreation Zoo ADA Improvements 200,000 200,000 1.97% 1,213,240 1,238,240 86,848 7.16% Drainage Localized Drainage Improvements 100,000 100,000 25,449 25 45% 100,000 100,000 25,449 25.45% 0.00% General Services Fire Apparatus 360,000 360,000 **Emergency Operations Center** 414,419 20,605 4.97% General Services 414.419 General Services Police Vehicle Replacements 325,000 325,000 0.00% Police Motorcycle Replacements General Services 25,000 25,000 0.00% 500,000 500,000 0.00% General Services Historic Folsom Station L&L General Services Railroad Block Public Plaza (Historic Folsom Station) 500,000 7,301,449 6,329,952 1265.99% General Services 120,000 120,000 104,372 86.98% Sutter Street Facade Corp Yard Redevelopment Visioning 100,000 0.00% General Services 100,000 General Services Wye Property 70,000 70,000 0.00% 2,414,419 9,215,868 6,454,929 267.35% Open Space and Greenbelts Bike Lockers Light Rail Station 112,968 112,968 59,608 52.77% Open Space and Greenbelts Folsom Lake Trail Phase I 915,234 915,234 512,414 55.99% Open Space and Greenbelts Johnny Cash Trail 345,000 345,000 625 0.18% Open Space and Greenbelts **HBWC** Dos Coyotes 502,321 502,321 84,585 16.84% Open Space and Greenbelts Levy Park Trail 34,699 34,699 3,447 9.93% Lake Natoma Trail - Phase II Open Space and Greenbelts 100.000 52.344 52.34% Open Space and Greenbelts Lake Natoma Water Front Trail 1,025,800 843,833 113,919 11.11% 3,036,022 2,754,055 826,942 27.24% Wastewater Annual Sewer Improvements 580,000 580,000 26,967 4 65% Manhole Modifications 150,000 150,000 Wastewater 0.00% 120,000 Wastewater Misc Infiltration/Inflow Improvements 120.000 0.00% Wastewater Sewer System Shed Improvements 200,000 949 0.47% 850,000 27,916 1,050,000 2.66% Blue Ravine / Folsom Boulevard Improvements 1,344,681 1,344,681 0.00% Streets Streets City Wide ADA Compliance 113,195 113,195 0.00% 25.000 0.00% Streets City Hall / Corp Yard Fiber Maint 25.000 Streets Folsom-Auburn/Oak Avenue Parkway Intersection 20,000 20,000 0.00% Streets Intelligent Transportation System (ITS) Plan 152,000 152,000 0.00% 2,319 566,007 566,007 0.41% Streets Street Overlay / Pavement Management Street Striping 100,000 190,000 194 0.19% Streets Streetlight/Traffic Pole Improvements Streets 40,000 40,000 16,778 41.95% Traffic Safety Projects Streets 100.000 100.000 85.028 85.03% Traffic Signal & Intersection Imp 300,000 300,000 150,969 50.32% Streets Streets Traffic Signal Systems Upgrades 200,000 271,775 100,396 50.20% 3,122,658 355,684 2,960,883 12.01% Light Rail Project / Reimbursement 0.00% 50.000 50.000 Transportation Transportation Median Island Improvements 700,000 700,000 0.00% Transportation Oak Ave Pkwy Extension/US 50 Interchange 50,000 50,000 0.00% 17 Orangevale Bridge 1.800.000 1.800.000 0.00% Transportation Transportation Rainbow Bridge 30,000 30,000 0.00% Transportation Transportation Fee Improvements 400,000 411,000 410,340 102.59% 3,030,000 3.041.000 410,357 13.54% Water Pipeline Master Plan 50,000 50,000 21,800 43.60% 320,000 Water Water Service Replacement 200,000 226,425 113.21% Water Water Supply Management 200,000 216,633 401,718 200.86% Water Water System Flow 50,000 50,000 0.00%

649,943

8,838,068

129.99%

61.78%

500,000

\$ 14,304,564

636,633

20,958,454