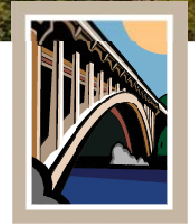


Building the FY17-18 Budget for Today, Tomorrow, and the Future

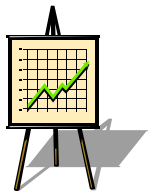
PRESENTATION TO THE FOLSOM CITY COUNCIL

FEBRUARY 28, 2017



CITY OF
FOLSOM

Economic Environment



Home Sales



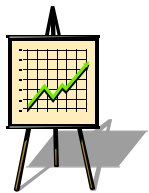
Home Prices



Consumer
Confidence



Building Permits



Employment Levels



Unemployment

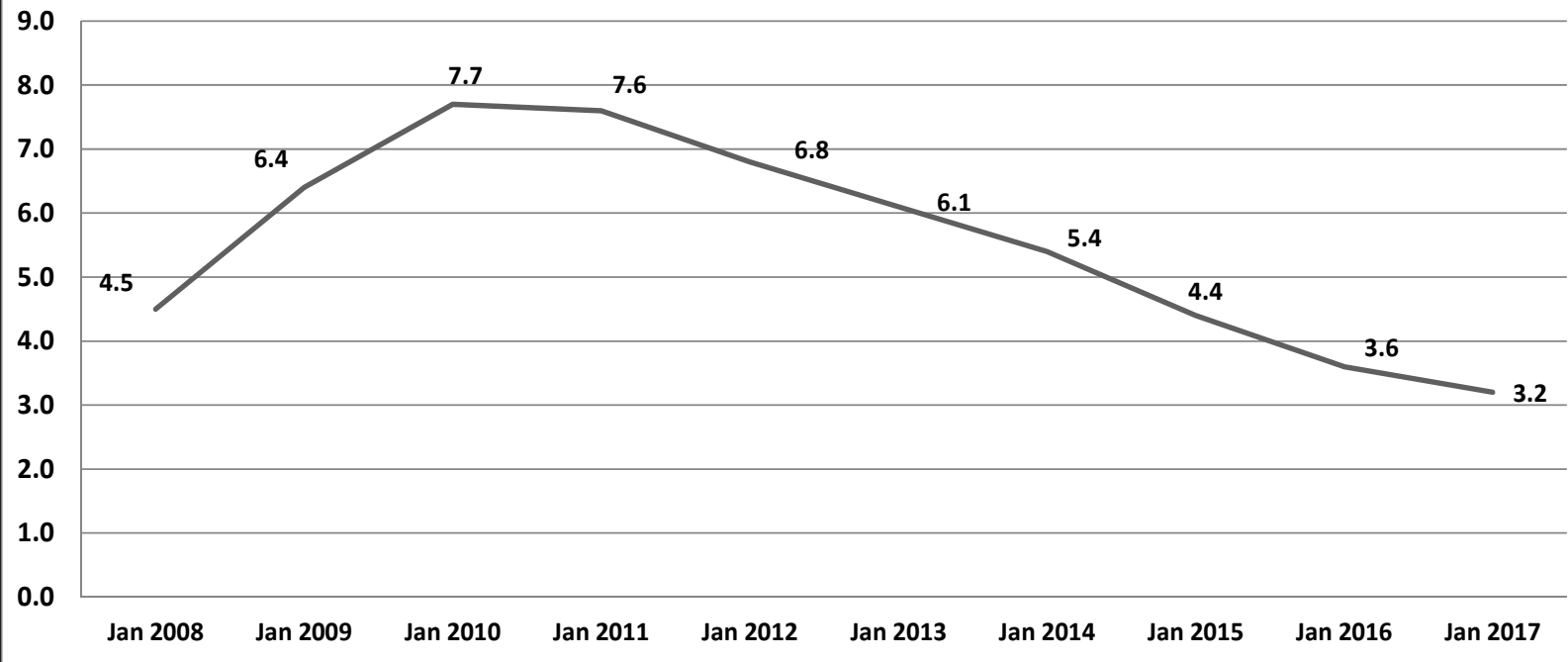


Automobile Sales

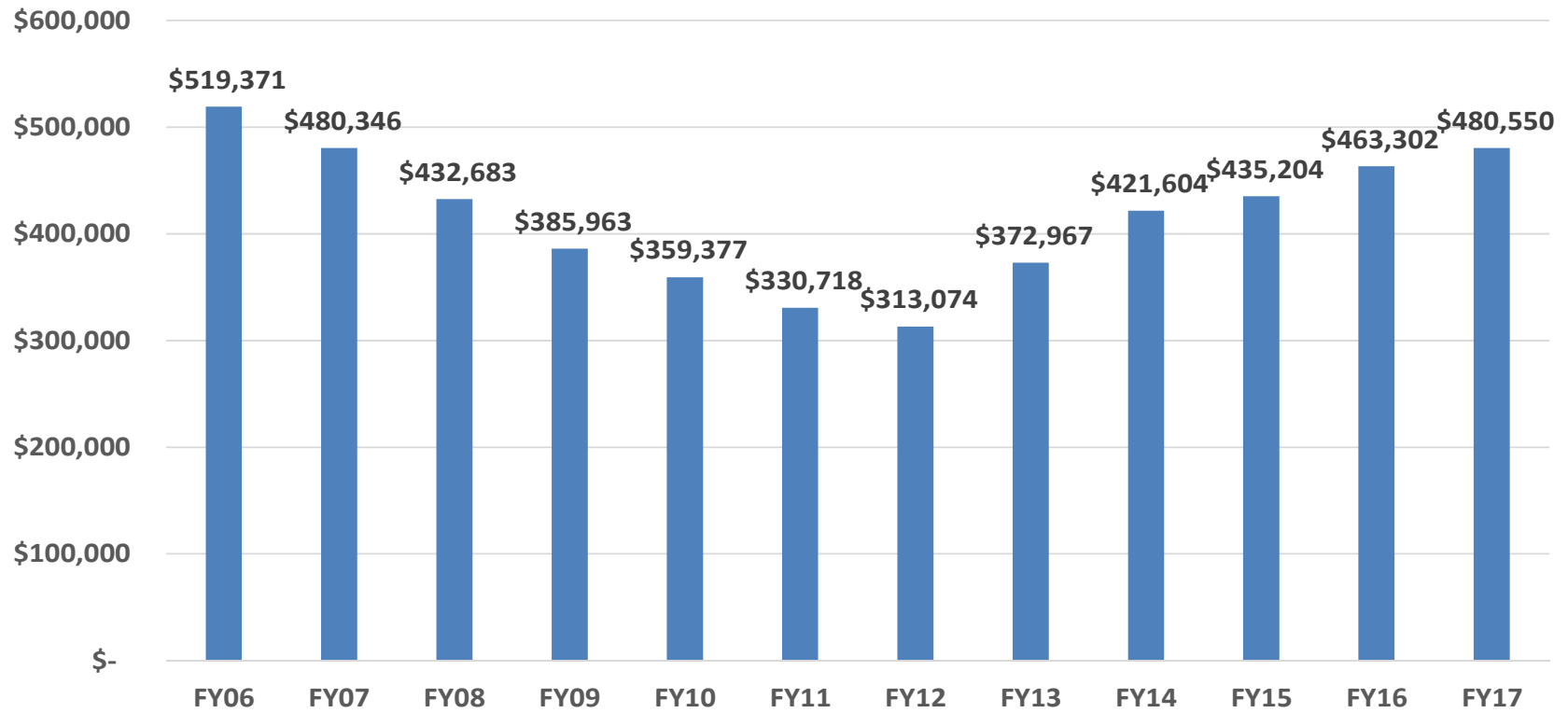


Consumer Spending

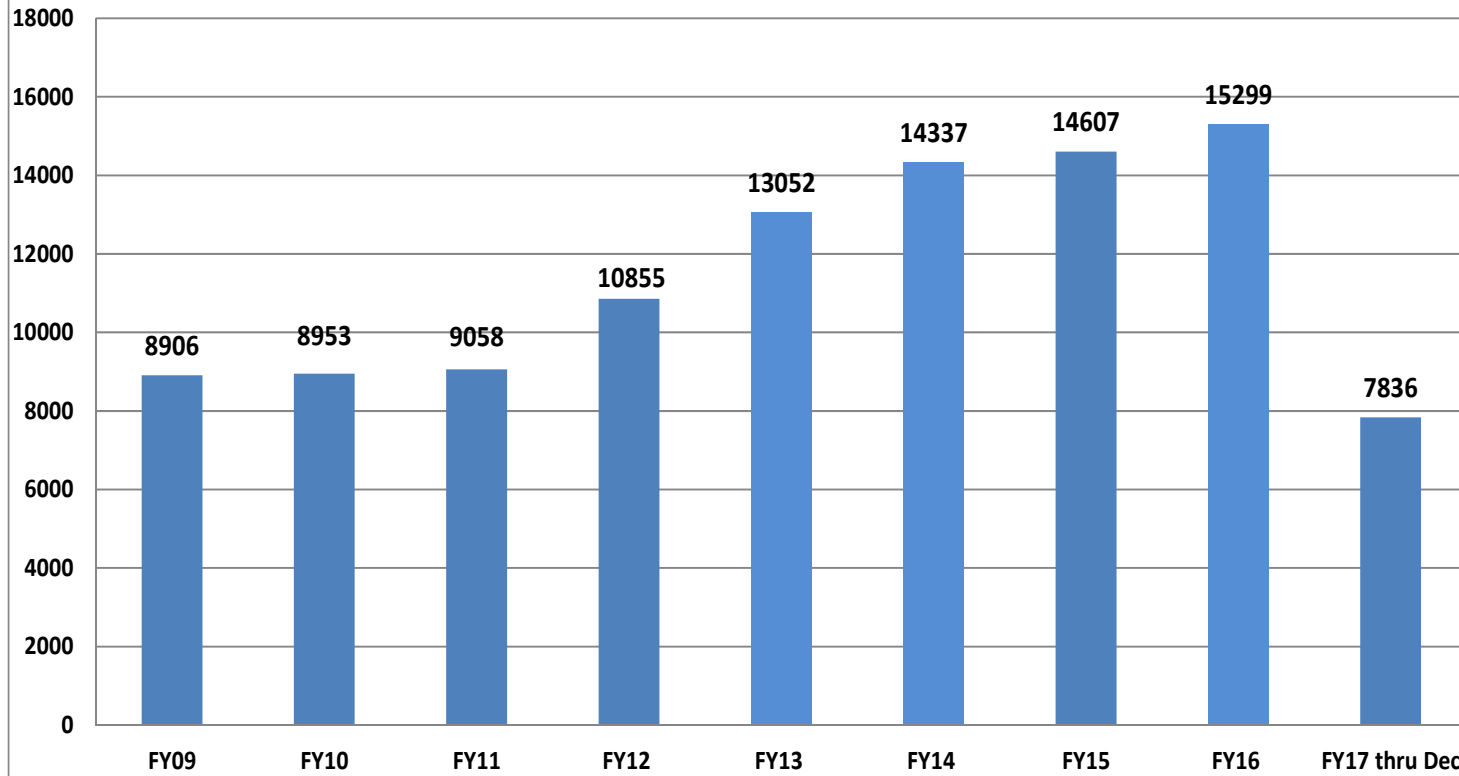
Folsom Unemployment Rates in Jan



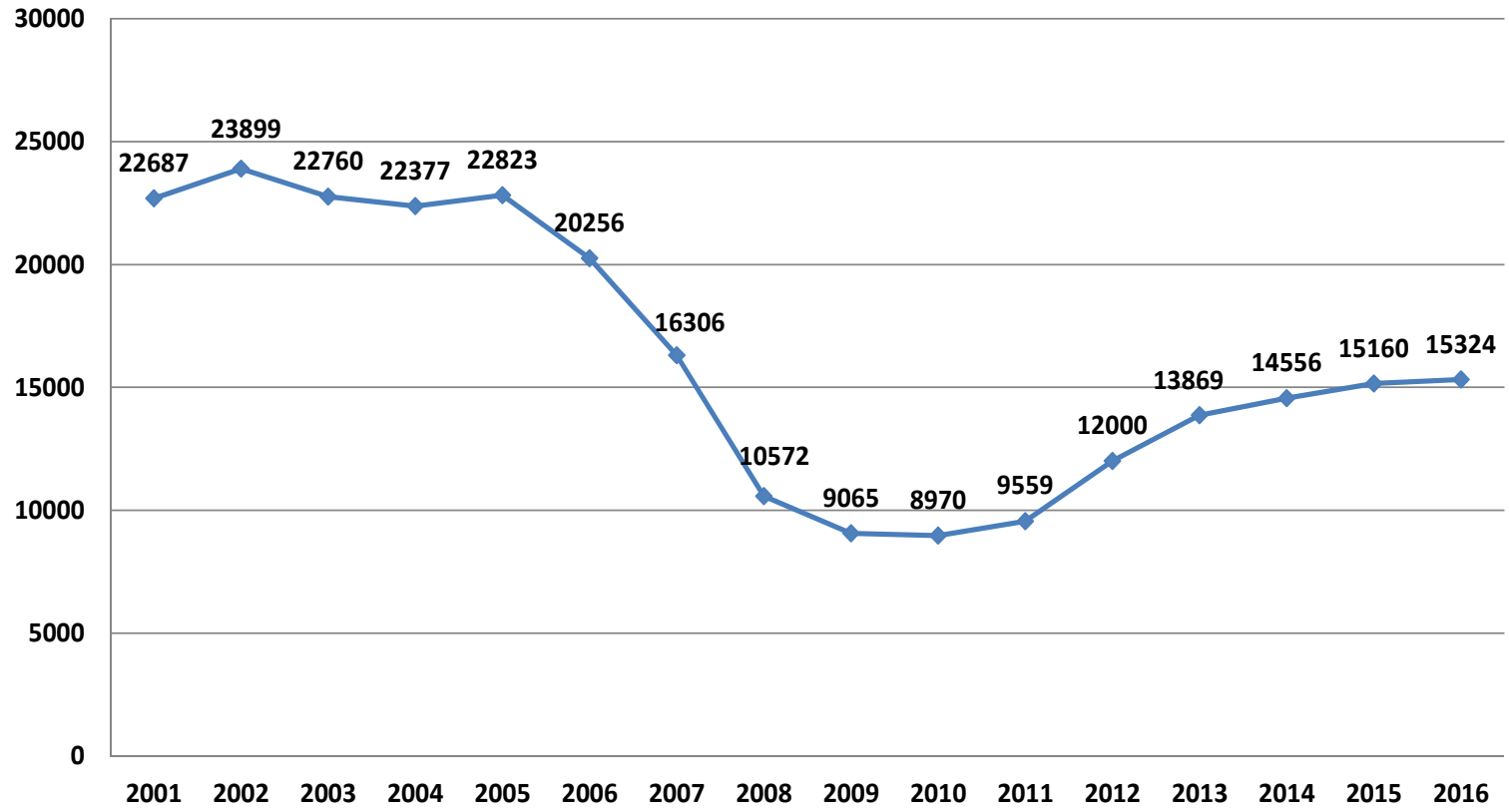
House Sales Median Price



Auto Sales by Fiscal Year



Folsom Automall Total Car Sales by Calendar Year



Budget Principles

Sustainability of Finances

Transparency to the Public

Accountability for Results

Responsiveness to the Community

Major Revenues

	<u>Projected FY 16-17</u>	<u>Proposed FY 17-18</u>	
Prop Taxes	\$ 22,907,984	\$ 24,222,970	+5.7%
Sales Tax	\$ 21,437,116	\$ 22,735,493	+6.1%
Charges	\$ 12,228,545	\$ 12,473,116	+2.0%
Transfers In	\$ 8,329,850	\$ 7,246,220	-13.0%
All Other	<u>\$ 13,785,774</u>	<u>\$ 14,088,998</u>	+2.2%
Total Revenue	\$ 79,189,269	\$ 80,767,097	+2.0%/+3.3%

Estimated FY18 Budget Drivers

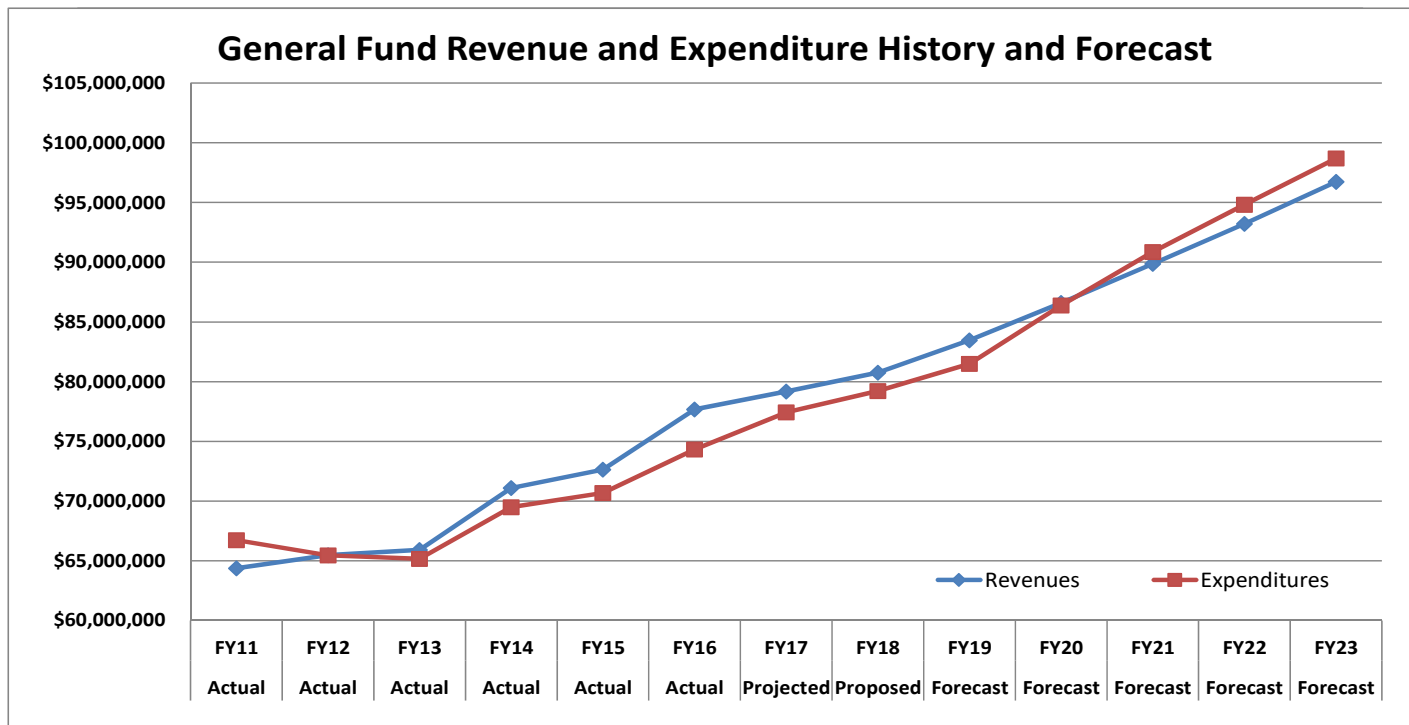
Wages	\$ 819,050	2.48%
Retiree Health	\$ 450,000	13.79%
PERS	\$ 738,364	7.09%
Other Benefits	\$ 513,588	2.65%
O&M	\$ -376,759	- 2.29%
Capital	\$ -151,000	- 6.56%
Debt	<u>\$ 268,724</u>	<u>13.99%</u>
Total	\$ 2,261,967	2.92%

Future Trend of Concern – Public Employees Retirement System Cost

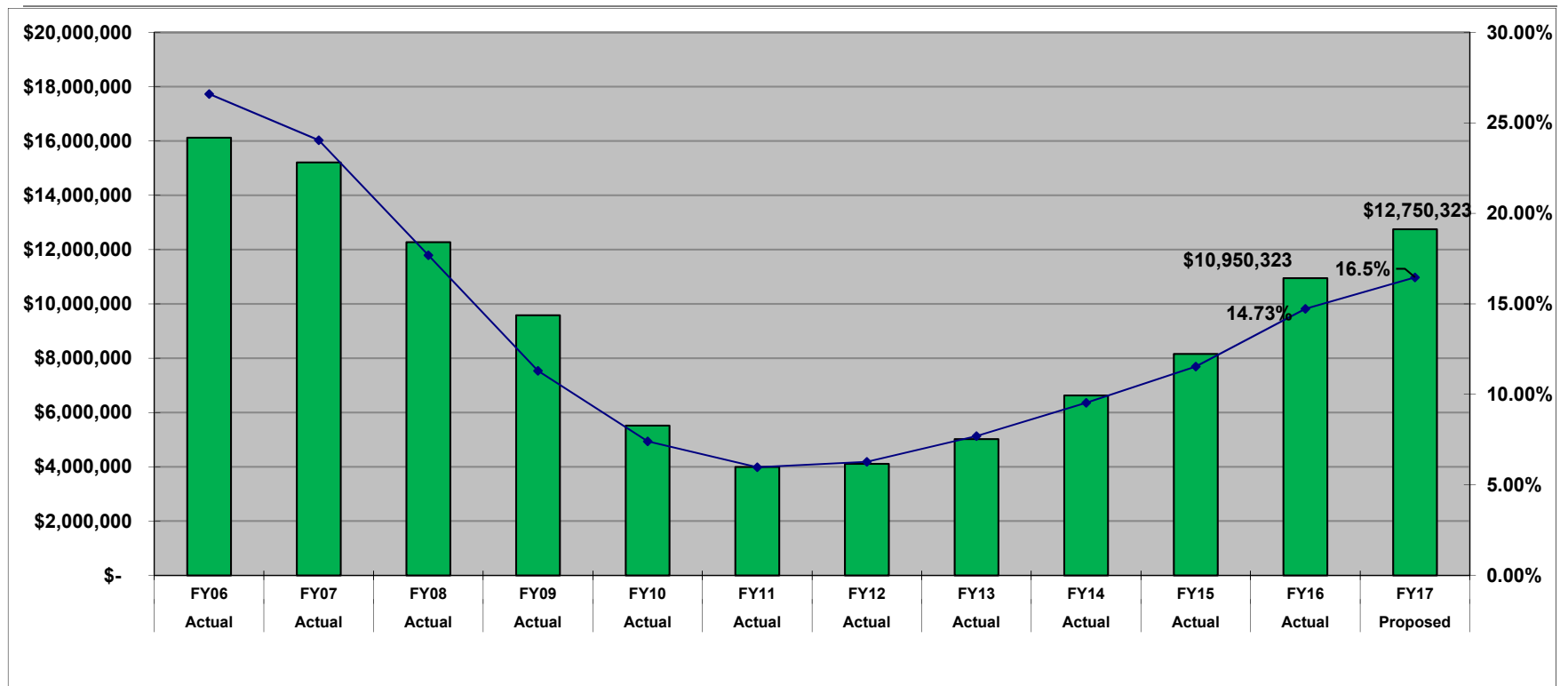
PERS Growth due to Assumption Changes:

<u>Fiscal Year</u>	<u>Total Contribution</u>	<u>\$ Increase</u>	<u>% Increase</u>
FY16-17	\$10,415,137		
FY17-18	\$11,153,501	\$ 738,364	7.09%
FY18-19	\$12,657,309	\$1,503,809	13.48%
FY19-20	\$14,796,423	\$2,139,114	16.90%
FY20-21	\$16,377,584	\$1,581,161	10.69%
FY21-22	\$17,592,332	\$1,214,747	7.42%
FY22-23	\$18,656,328	\$1,063,996	6.05%

General Fund Revenue and Expenditure Forecast



Unassigned General Fund Balance



Appropriations by Function

	<u>% of General Tax Revenue</u>			
	<u>Actual FY13-14</u>	<u>Actual FY14-15</u>	<u>Actual FY15-16</u>	<u>Projected FY16-17</u>
Gen Gov	8.02%	8.92%	8.11%	7.89%
Public Safety	59.77%	59.48%	61.11%	60.62%
Com Dev & PW	4.38%	3.37%	6.59%	7.77%
P&R & Culture	13.75%	13.88%	14.68%	14.62%
Non-Dept	14.08%	14.36%	9.52%	9.10%

FY18 Budget Priorities

Build Fund Balance and Reserves

Address Deferred Maintenance

Strengthen Core Services

Invest for the Future

Comprehensive Community Balance by Function



Next Steps

April 25, 2017 - Present FY18 Operating and Capital Budgets

May 9, 2017 - Public Hearing on FY18 Budgets and possible adoption

May 23, 2017 - Possible Adoption of FY18 Operating and Capital Budgets

June 13, 2017 - Possible Adoption of FY18 Operating and Capital Budgets

June 27, 2017 - Presentation and adoption of Gann Limits

City Council Comments and Guidance

